

Blue Star Mother's of America Inc.- National Big Dipper Auxiliary

Budget vs. Actuals: budget 2022-2023 - FY23 P&L

September 2022 - July 2023

	TOTAL			
	ACTUAL	BUDGET	OVER BUDGET	% OF BUDGET
Revenue				
Big Dipper Store Sales				
Guard Pins	138.00		138.00	
Hat Bags	420.00		420.00	
Jewelry	148.00		148.00	
Keychain	10.00		10.00	
Lapel Pin	387.00		387.00	
Purse Hanger	60.00		60.00	
Shipping Revenue	120.00		120.00	
Total Big Dipper Store Sales	1,283.00		1,283.00	
Donations				
Fun Night Donations 2022-2023	1,150.00	2,450.00	1,150.00	
General Donations	87.10		87.10	
JCEA Donations -2022-2023	2,675.00		2,675.00	
President's Travel	10.00		10.00	
Total Donations	3,922.10	2,450.00	1,472.10	160.09 %
Fundraiser				
Bonfire Fundraiser	325.85		325.85	
Pasta Fundrasier	644.24		644.24	
Total Fundraiser	970.09		970.09	
Membership Dues				
2021-2022 Membership Dues	65.00	2,200.00	65.00	
2022-2023 Membership dues	2,605.00		2,605.00	
Total Membership Dues	2,670.00	2,200.00	470.00	121.36 %
Non Profit Income				
2022 Fun Night Revenue				
2022 Long Beach Fun Night Admissions	105.00		105.00	
Total 2022 Fun Night Revenue	105.00		105.00	
2023 Fun Night Revenue				
Fundraising - Other (Amazon, GivingBean, etc.)	31.62	3,400.00	26.62	632.40 %
Fundraising -Vendor Table sales		5.00	-400.00	
Fundraising Guard Pins		400.00	-10.00	
Fundraising Quilt		10.00	-660.00	
2021-2022 Fundraising Quilt Tickets	40.00	660.00	-340.00	10.53 %
Total Fundraising Quilt	40.00	1,040.00	-1,000.00	3.85 %
Total Non Profit Income	176.62	4,855.00	-4,678.38	3.64 %
Total Revenue	\$9,021.81	\$9,505.00	\$ -483.19	94.92 %
GROSS PROFIT	\$9,021.81	\$9,505.00	\$ -483.19	94.92 %
Expenditures				
2021-22 JCEA		8,999.85	-8,999.85	
2022-2023 JCEA Expense	2,396.00		2,396.00	
Advertising	100.00		100.00	

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BANK CHARGES	0.00	75.00	-75.00	0.00 %
Expenditure				
Ambassador Fund	1,226.23		1,226.23	
Convention Expenses	777.61		777.61	
Travel	0.00		0.00	
Total Expenditure	2,003.84		2,003.84	
Fun Night Expenses	63.92		63.92	
Catering	40.95		40.95	
Decorations	152.37		152.37	
Fun Night General Expenses	164.55	1,000.00	-835.45	16.46 %
Games and Activities	34.74		34.74	
Photo Booth	66.82		66.82	
Total Fun Night Expenses	523.35	1,000.00	-476.65	52.34 %
Merchant Fees				
Chase Merchant Fees		105.00	-105.00	
PayPal Fee	13.75	6.00	7.75	229.17 %
Square Fees	2.26		2.26	
Total Merchant Fees	16.01	111.00	-94.99	14.42 %
Online Store Expenses				
Big Dipper Store Expense	36.11		36.11	
Guard Pins	725.00	464.95	260.05	155.93 %
Hat Bags	184.86	3,200.00	-3,015.14	5.78 %
Jewelry	529.60		529.60	
Lapel Pins	422.91		422.91	
Shipping	147.96		147.96	
Supplies	11.99		11.99	
Total Online Store Expenses	2,058.43	3,664.95	-1,606.52	56.17 %
PO Box Rental	73.00	146.00	-73.00	50.00 %
Postage	262.93	150.00	112.93	175.29 %
Quickbooks		50.00	-50.00	
Supplies	326.24		326.24	
Total Expenditures	\$7,759.80	\$14,196.80	\$ -6,437.00	54.66 %
NET OPERATING REVENUE	\$1,262.01	\$ -4,691.80	\$5,953.81	-26.90 %
NET REVENUE	\$1,262.01	\$ -4,691.80	\$5,953.81	-26.90 %