

# Blue Star Mothers of America, Inc.

## Profit and Loss

September 2020 - July 2021

	TOTAL
Income	
CONVENTION	
2021 Convention	
2021 Convention Blue Shirt	3,560.00
2021 Convention Blue Shirt Bundle	1,815.00
<b>Total 2021 Convention Blue Shirt</b>	<b>5,375.00</b>
2021 Convention Blue Shirt Dad	985.00
Dad Bundle	205.00
<b>Total 2021 Convention Blue Shirt Dad</b>	<b>1,190.00</b>
2021 Donations/Sponsor/Fundraiser	9,678.00
2021 Donations - WWII Tickets	1,240.00
2021 Donations/Transportation	500.00
Bonfire Fundraiser	6,840.36
<b>Total 2021 Donations/Sponsor/Fundraiser</b>	<b>18,258.36</b>
2021 Registration	28,800.00
2021 Convention/Dinner Guest	1,378.00
2021 Convention/Lunch Guest	30.00
<b>Total 2021 Registration</b>	<b>30,208.00</b>
2021 Vendor Tables	325.00
2021 Yearbook Ads	0.00
<b>Total 2021 Convention</b>	<b>55,356.36</b>
<b>Total CONVENTION</b>	<b>55,356.36</b>
DONATED GOODS/MATERIALS	398.80
DONATIONS/SPONSORSHIPS	
CFC Donations	1,489.95
General donations	3,120.17
VAVS Fund - Restricted Funds	6,950.00
<b>Total DONATIONS/SPONSORSHIPS</b>	<b>11,560.12</b>
FUNDRAISER	
ONLINE STORE	
2017 75th Patch	3.00
Branch Window Cling	3.00
BROCHURE	345.60
BSM FLAGS	105.00

# Blue Star Mothers of America, Inc.

## Profit and Loss

September 2020 - July 2021

	TOTAL
BSM PATCHES	35.00
2015 CONVENTION PATCH	
ASSOCIATE PATCH	50.00
BRANCH PATCH	190.50
BSM PATCH 2 1/2 INCH	140.00
BSM PATCH 6 INCH	10.00
DOG TAGS AND BOOTS PATCH	85.00
GLITZY PATCH 3 inch	75.00
GLITZY PATCH 6 inch	50.00
<b>Total BSM PATCHES</b>	<b>635.50</b>
BSM Pins	
Blue Star Dad Pin	132.00
BSM Associate Pin	180.00
Large BSM Pin	1,068.00
Past Chapter President Pin	60.00
Small BSM Pin	252.00
<b>Total BSM Pins</b>	<b>1,692.00</b>
BSM Ritual Book	170.00
BSM Tee Shirts	
2019 Red Shirt	380.00
BAND Of Mothers	330.00
BSMA Baseball Shirt	955.00
I Stand T-Shirt	190.00
<b>Total BSM Tee Shirts</b>	<b>1,855.00</b>
Bundle	410.00
COINS	1,139.00
DAD Hat	130.00
FLEECE JACKET	1,870.00
HANGER	72.00
Hats	1,190.00
License Plates	100.00
Luggage Tags	66.00
Magnets	63.00
NOTE CARDS	160.00
Shipping Income	2,594.75
Tote Bags	500.00
WATER BOTTLE	40.00
WHITE GLOVES	175.00
Yearbooks	10.00
<b>Total ONLINE STORE</b>	<b>13,328.85</b>
<b>Total FUNDRAISER</b>	<b>13,328.85</b>

# Blue Star Mothers of America, Inc.

## Profit and Loss

September 2020 - July 2021

	TOTAL
Funds from closed chapters	5,980.67
Membership	
Chapter Membership Dues	54,947.50
Charter Fee	200.00
Refunds	-67.50
<b>Total Membership</b>	<b>55,080.00</b>
<b>Total Income</b>	<b>\$141,704.80</b>
GROSS PROFIT	<b>\$141,704.80</b>
Expenses	
Awards	
Chapter Grants	4,500.00
<b>Total Awards</b>	<b>4,500.00</b>
Bank Charges	12.00
Chaplain's Emergency Fund - Restricted Funds	0.00
Commissions & Fees	
CFC Application Fee	1,272.08
<b>Total Commissions &amp; Fees</b>	<b>1,272.08</b>
Conference Call	442.89
Conventions	
2021 Convention Expenses	9,618.87
2021 Blue Shirts	6,382.48
2021 Blue Star Dad shirts	1,647.83
Shipping Expense - Convention	1,045.96
<b>Total 2021 Convention Expenses</b>	<b>18,695.14</b>
<b>Total Conventions</b>	<b>18,695.14</b>
Donations	6,122.67
Parke Memorial Scholarship	2,000.00
VAVS Fund-Restricted Funds EXPENSE	5,825.00
VAVS Matching Funds	2,500.00
<b>Total Donations</b>	<b>16,447.67</b>
Dues & Subscriptions	3,092.82

# Blue Star Mothers of America, Inc.

## Profit and Loss

September 2020 - July 2021

	TOTAL
Fundraising	
On Line Store Expenses	38.68
Brochures	410.15
Bsm hanger	427.50
BSM Pins	2,210.00
coins	960.00
Hats	859.44
Inventory Adjustment - COGS	60.34
Magnets	141.37
note card printing	275.21
Online Store Postage	2,222.07
Patches	750.38
Shipping Supplies	172.02
<b>Total On Line Store Expenses</b>	<b>8,527.16</b>
<b>Total Fundraising</b>	<b>8,527.16</b>
Insurance	3,449.00
Legal & Professional Fees	
CPA	8,600.00
Legal Fees	350.00
<b>Total Legal &amp; Professional Fees</b>	<b>8,950.00</b>
Management Expenses	
Ambassador Fund	210.33
Equipment	117.79
National Treasurer	
General Office Expenses	289.21
Postage	391.10
Travel	63.96
<b>Total National Treasurer</b>	<b>744.27</b>
<b>Total Management Expenses</b>	<b>1,072.39</b>
Merchant card processing	
First American Payment Systems	4,461.62
Moolah Merchant Fees	883.70
Paypal Fees	133.23
<b>Total Merchant card processing</b>	<b>5,478.55</b>
Office Expenses	
Management	
General Office Supplies	51.34
<b>Total Management</b>	<b>51.34</b>
<b>Total Office Expenses</b>	<b>51.34</b>

# Blue Star Mothers of America, Inc.

## Profit and Loss

September 2020 - July 2021

	TOTAL
Office/General Administrative Expenses	22.00
Past National President Pin	26.45
Postage	63.50
Program Expenses	
Flowers & Wreaths	250.00
National Appointed Offices	
By-Law Committee Chair	
Postage	15.50
<b>Total By-Law Committee Chair</b>	<b>15.50</b>
National Chaplain	
Gold Star Mother Mailing	1,119.43
<b>Total National Chaplain</b>	<b>1,119.43</b>
National Convention Chair	
Travel	416.80
<b>Total National Convention Chair</b>	<b>416.80</b>
National Finance Committee Chair	
Postage	64.08
<b>Total National Finance Committee Chair</b>	<b>64.08</b>
National VAVS Rep	
General Office Supplies	76.95
Postage	48.40
<b>Total National VAVS Rep</b>	<b>125.35</b>
<b>Total National Appointed Offices</b>	<b>1,741.16</b>
National Financial Secretary	
General Office Expenses	148.00
Postage	15.60
<b>Total National Financial Secretary</b>	<b>163.60</b>
National Fourth VP	
Postage	26.70
Supplies & Materials	15.89
<b>Total National Fourth VP</b>	<b>42.59</b>
National President	
General Office Supplies	299.00
Travel	897.69
<b>Total National President</b>	<b>1,196.69</b>
National Recording secretary	
General Office Supplies	10.99
<b>Total National Recording secretary</b>	<b>10.99</b>

# Blue Star Mothers of America, Inc.

## Profit and Loss

September 2020 - July 2021

	TOTAL
National Second VP	
Postage	19.98
Travel	480.96
<b>Total National Second VP</b>	<b>500.94</b>
National Third VP	
Travel	354.96
<b>Total National Third VP</b>	<b>354.96</b>
<b>Total Program Expenses</b>	<b>4,260.93</b>
Quick Books on line	1,620.00
Shipping Expenses	174.56
Travel	
National Convention	2,329.05
<b>Total Travel</b>	<b>2,329.05</b>
Veterans Day Committee Dues	150.00
Website and Database	8,304.72
Yearbooks	1,467.33
<b>Total Expenses</b>	<b>\$90,409.58</b>
NET OPERATING INCOME	<b>\$51,295.22</b>
Other Income	
Interest Earned	45.96
Prior Year Voided Checks	353.21
<b>Total Other Income</b>	<b>\$399.17</b>
NET OTHER INCOME	<b>\$399.17</b>
NET INCOME	<b>\$51,694.39</b>