

# Blue Star Mothers of America, Inc.

## Profit and Loss

September 2020 - August 2021

	TOTAL
Income	
CONVENTION	
2021 Convention	
2021 Convention Blue Shirt	4,435.00
2021 Convention Blue Shirt Bundle	1,815.00
<b>Total 2021 Convention Blue Shirt</b>	<b>6,250.00</b>
2021 Convention Blue Shirt Dad	1,710.00
Dad Bundle	205.00
<b>Total 2021 Convention Blue Shirt Dad</b>	<b>1,915.00</b>
2021 Donations/Sponsor/Fundraiser	10,738.00
2021 Donations - WWII Tickets	1,240.00
2021 Donations/Transportation	500.00
Bonfire Fundraiser	6,854.58
<b>Total 2021 Donations/Sponsor/Fundraiser</b>	<b>19,332.58</b>
2021 Registration	28,800.00
2021 Convention/Dinner Guest	1,494.00
2021 Convention/Lunch Guest	30.00
<b>Total 2021 Registration</b>	<b>30,324.00</b>
2021 Silent Auction	2,916.00
2021 Vendor Tables	325.00
2021 Yearbook Ads	0.00
<b>Total 2021 Convention</b>	<b>61,062.58</b>
<b>Total CONVENTION</b>	<b>61,062.58</b>
DONATED GOODS/MATERIALS	398.80
DONATIONS/SPONSORSHIPS	
CFC Donations	1,504.57
General donations	3,207.35
VAVS Fund - Restricted Funds	7,300.00
<b>Total DONATIONS/SPONSORSHIPS</b>	<b>12,011.92</b>

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FUNDRAISER	
ONLINE STORE	
2017 75th Patch	7.00
Branch Window Cling	3.00
BROCHURE	405.60
BSM FLAGS	210.00
BSM PATCHES	50.00
2015 CONVENTION PATCH	
ASSOCIATE PATCH	55.00
BRANCH PATCH	280.50
BSM PATCH 12 INCH	35.00
BSM PATCH 2 1/2 INCH	175.00
BSM PATCH 6 INCH	100.00
DOG TAGS AND BOOTS PATCH	150.00
GLITZY PATCH 3 inch	120.00
GLITZY PATCH 6 inch	195.00
<b>Total BSM PATCHES</b>	<b>1,160.50</b>
BSM Pins	60.00
Blue Star Dad Pin	379.00
BSM Associate Pin	216.00
Large BSM Pin	1,524.00
Past Chapter President Pin	156.00
Small BSM Pin	564.00
<b>Total BSM Pins</b>	<b>2,899.00</b>
BSM Ritual Book	205.00
BSM Tee Shirts	
2019 Red Shirt	775.00
BAND Of Mothers	380.00
BSMA Baseball Shirt	1,105.00
I Stand T-Shirt	255.00
<b>Total BSM Tee Shirts</b>	<b>2,515.00</b>
Bundle	740.00
COINS	1,569.00
DAD Hat	170.00
FLEECE JACKET	2,000.00
HANGER	612.00
Hats	1,690.00
License Plates	115.00
Luggage Tags	72.00
Magnets	102.00

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	TOTAL
NOTE CARDS	172.00
Shipping Income	2,583.75
Tote Bags	760.00
WATER BOTTLE	40.00
WHITE GLOVES	230.00
Yearbooks	1,025.00
<b>Total ONLINE STORE</b>	<b>19,285.85</b>
<b>Total FUNDRAISER</b>	<b>19,285.85</b>
Funds from closed chapters	5,980.67
Membership	
Chapter Membership Dues	55,892.50
Charter Fee	290.00
Refunds	-67.50
<b>Total Membership</b>	<b>56,115.00</b>
<b>Total Income</b>	<b>\$154,854.82</b>
<b>GROSS PROFIT</b>	<b>\$154,854.82</b>
Expenses	
Awards	
Chapter Grants	4,500.00
<b>Total Awards</b>	<b>4,500.00</b>
Bank Charges	12.00
Chaplain's Emergency Fund - Restricted Funds	0.00
Commissions & Fees	
CFC Application Fee	1,272.08
<b>Total Commissions &amp; Fees</b>	<b>1,272.08</b>
Conference Call	442.89
Conventions	
2021 Convention Expenses	44,183.84
2021 Blue Shirts	6,382.48
2021 Blue Star Dad shirts	1,647.83
Shipping Expense - Convention	1,510.72
<b>Total 2021 Convention Expenses</b>	<b>53,724.87</b>
<b>Total Conventions</b>	<b>53,724.87</b>
Donations	12,452.07
Parke Memorial Scholarship	2,000.00
VAVS Fund-Restricted Funds EXPENSE	7,975.00
VAVS Matching Funds	2,500.00
<b>Total Donations</b>	<b>24,927.07</b>
Dues & Subscriptions	3,092.82

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Fundraising	
On Line Store Expenses	38.68
Brochures	410.15
Bsm hanger	427.50
BSM Pins	2,210.00
coins	960.00
Hats	859.44
Inventory Adjustment - COGS	60.34
Magnets	141.37
note card printing	275.21
Online Store Postage	2,251.92
Patches	750.38
Shipping Supplies	172.02
<b>Total On Line Store Expenses</b>	<b>8,557.01</b>
<b>Total Fundraising</b>	<b>8,557.01</b>
Insurance	3,449.00
Legal & Professional Fees	
CPA	8,600.00
Legal Fees	350.00
<b>Total Legal &amp; Professional Fees</b>	<b>8,950.00</b>
Management Expenses	
Ambassador Fund	210.33
Equipment	339.49
National Treasurer	
General Office Expenses	326.82
Postage	391.10
Travel	63.96
<b>Total National Treasurer</b>	<b>781.88</b>
<b>Total Management Expenses</b>	<b>1,331.70</b>
Merchant card processing	
First American Payment Systems	5,716.89
Moolah Merchant Fees	964.50
Paypal Fees	138.38
square merchant fee	202.14
<b>Total Merchant card processing</b>	<b>7,021.91</b>
Office Expenses	
Management	
General Office Supplies	51.34
<b>Total Management</b>	<b>51.34</b>

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	TOTAL
Program	
PO Box	134.00
<b>Total Program</b>	<b>134.00</b>
<b>Total Office Expenses</b>	<b>185.34</b>
Office/General Administrative Expenses	22.00
Past National President Pin	26.45
Postage	63.50
Program Expenses	
Flowers & Wreaths	250.00
National Appointed Offices	
By-Law Committee Chair	
Postage	15.50
<b>Total By-Law Committee Chair</b>	<b>15.50</b>
National Chaplain	
Gold Star Mother Mailing	1,119.43
<b>Total National Chaplain</b>	<b>1,119.43</b>
National Convention Chair	
Travel	416.80
<b>Total National Convention Chair</b>	<b>416.80</b>
National Finance Committee Chair	
Postage	64.08
Travel	597.96
<b>Total National Finance Committee Chair</b>	<b>662.04</b>
National VAVS Rep	
General Office Supplies	76.95
Postage	48.40
<b>Total National VAVS Rep</b>	<b>125.35</b>
<b>Total National Appointed Offices</b>	<b>2,339.12</b>
National Financial Secretary	
General Office Expenses	148.00
Postage	41.95
Travel	529.59
<b>Total National Financial Secretary</b>	<b>719.54</b>
National Fourth VP	12.98
Postage	49.70
Supplies & Materials	35.32
<b>Total National Fourth VP</b>	<b>98.00</b>

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National President	
General Office Supplies	299.00
Travel	1,742.84
<b>Total National President</b>	<b>2,041.84</b>
National Recording secretary	
General Office Supplies	10.99
<b>Total National Recording secretary</b>	<b>10.99</b>
National Second VP	
Postage	19.98
Travel	480.96
<b>Total National Second VP</b>	<b>500.94</b>
National Third VP	
Travel	354.96
<b>Total National Third VP</b>	<b>354.96</b>
<b>Total Program Expenses</b>	<b>6,315.39</b>
Quick Books on line	1,620.00
Shipping Expenses	1,012.42
Travel	
Executive Board Meeting	818.00
National Convention	2,572.56
<b>Total Travel</b>	<b>3,390.56</b>
Veterans Day Committee Dues	150.00
Website and Database	8,304.72
Yearbooks	1,467.33
National Yearbook Editor	
Postage	16.60
<b>Total National Yearbook Editor</b>	<b>16.60</b>
<b>Total Yearbooks</b>	<b>1,483.93</b>
<b>Total Expenses</b>	<b>\$139,855.66</b>
NET OPERATING INCOME	<b>\$14,999.16</b>
Other Income	
Interest Earned	50.23
Prior Year Voided Checks	353.21
<b>Total Other Income</b>	<b>\$403.44</b>
NET OTHER INCOME	<b>\$403.44</b>
NET INCOME	<b>\$15,402.60</b>