

Blue Star Mother's of America Inc.- National Big Dipper Auxiliary

Budget vs. Actuals: Fiscal Year 2021/22 - FY22 P&L

September 2021 - August 2022

	TOTAL			
	ACTUAL	BUDGET	OVER BUDGET	% OF BUDGET
Revenue				
Donations	2,790.00	6,000.00	-3,210.00	46.50 %
Membership Dues	2,250.00		2,250.00	
Non Profit Income		10,500.00	-10,500.00	
2021 Fun Night Admission (deleted)	3,481.86		3,481.86	
2022 Fun Night Revenue				
2022 Long Beach Fun Night Admissions	3,785.00		3,785.00	
Total 2022 Fun Night Revenue	3,785.00		3,785.00	
2023 Fun Night Revenue				
Non-Profit Revenue- auction sales at fun night	1,741.00		1,741.00	
Non-Profit Revenue- non cash donation	3,066.95		3,066.95	
Total 2023 Fun Night Revenue	4,807.95		4,807.95	
Fundraising - Other (Amazon, GivingBean, etc.)	15.01		15.01	
Fundraising -Vendor Table sales	956.00		956.00	
Fundraising Guard Pins	10.00		10.00	
Fundraising Quilt	1,071.12		1,071.12	
2021-2022 Fundraising Quilt Tickets	1,265.00		1,265.00	
Total Fundraising Quilt	2,336.12		2,336.12	
Total Non Profit Income	15,391.94	10,500.00	4,891.94	146.59 %
Public Support Funds		100.00	-100.00	
Sales of Product Revenue		400.00	-400.00	
Shipping Revenue	4.00		4.00	
Total Revenue	\$20,435.94	\$17,000.00	\$3,435.94	120.21 %
GROSS PROFIT	\$20,435.94	\$17,000.00	\$3,435.94	120.21 %
Expenditures				
2021-22 JCEA	1,797.00	13,000.00	-11,203.00	13.82 %
BANK CHARGES	5.00	100.00	-95.00	5.00 %
Expenditure				
Convention Expenses	194.89		194.89	
Lodging	0.00		0.00	
Total Expenditure	194.89		194.89	
Fun Night Expenses				
Catering	3,164.54		3,164.54	
Fun Night General Expenses	111.80		111.80	
Total Fun Night Expenses	3,276.34		3,276.34	
Fundraiser Items				
Hat Bags	413.45		413.45	
Non Profit Expense -Guard Pins	464.95		464.95	
Non Profit Expense -Quilt Fundraiser	889.11		889.11	
Non Profit Expense -Silent Auction Sales Cost of Goods	2,381.83		2,381.83	
Total Fundraiser Items	4,149.34	3,500.00	649.34	118.55 %

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Merchant Fees				
Chase Merchant Fees	150.99		150.99	
PayPal Fee	4.39		4.39	
Total Merchant Fees	155.38		155.38	
PO Box Rental	146.00		146.00	
Postage	37.90	200.00	-162.10	18.95 %
Quickbooks		50.00	-50.00	
supplies		150.00	-150.00	
Total Expenditures	\$9,761.85	\$17,000.00	\$ -7,238.15	57.42 %
NET OPERATING REVENUE	\$10,674.09	\$0.00	\$10,674.09	0.00%
NET REVENUE	\$10,674.09	\$0.00	\$10,674.09	0.00%