

# Blue Star Mothers of America, Inc.

## PROFIT AND LOSS

September 2019 - August 2020

	TOTAL
Income	
25% LOGO USE Donation	458.25
CONVENTION	
2020 Convention	
2020 Convention Blue Shirt	0.00
2020 Convention Blue Shirt Dad	0.00
2020 Donations/Sponsor/Fundraiser	0.00
2020 Donations/Transportation	0.00
Donations - WWII Tickets	0.00
<b>Total 2020 Donations/Sponsor/Fundraiser</b>	<b>0.00</b>
2020 Registration	0.00
2020 Convention/Dinner Guest	0.00
2020 Convention/Lunch Guest	0.00
<b>Total 2020 Registration</b>	<b>0.00</b>
2020 Vendor Tables	0.00
<b>Total 2020 Convention</b>	<b>0.00</b>
<b>Total CONVENTION</b>	<b>0.00</b>
DONATIONS/SPONSORSHIPS	
CFC Donations	2,348.62
General donations	6,887.17
VAVS Fund - Restricted Funds	5,323.00
<b>Total DONATIONS/SPONSORSHIPS</b>	<b>14,558.79</b>
FUNDRAISER	
ONLINE STORE	
Branch cling	42.50
Branch Window Cling	310.00
BROCHURE	516.60
BSM FLAGS	210.00
BSM PATCHES	55.00
ASSOCIATE PATCH	15.00
BRANCH PATCH	215.00
BSM PATCH 12 INCH	90.00
BSM PATCH 2 1/2 INCH	242.00
BSM PATCH 6 INCH	37.00
DOG TAGS AND BOOTS PATCH	105.00
GLITZY PATCH 3 inch	170.00
GLITZY PATCH 6 inch	50.00
<b>Total BSM PATCHES</b>	<b>979.00</b>

	TOTAL
BSM Pins	
Blue Star Dad Pin	262.00
BSM Associate Pin	324.00
Large BSM Pin	1,868.00
Past Chapter President Pin	166.00
Respect Pin	95.00
Small BSM Pin	324.00
<b>Total BSM Pins</b>	<b>3,039.00</b>
BSM Ritual Book	247.50
BSM Tee Shirts	
2019 Red Shirt	1,160.00
BAND Of Mothers	455.00
BSMA Baseball Shirt	1,240.00
I Stand T-Shirt	330.00
<b>Total BSM Tee Shirts</b>	<b>3,185.00</b>
COINS	1,345.00
DAD Hat	170.00
FLEECE JACKET	1,825.00
HANGER	420.00
Hats	2,125.00
License Plates	210.00
Luggage Tags	72.50
NOTE CARDS	285.00
Shipping Income	2,909.13
Tote Bags	545.00
WATER BOTTLE	160.00
WHITE GLOVES	340.00
Yearbooks	438.00
<b>Total ONLINE STORE</b>	<b>19,374.23</b>
<b>Total FUNDRAISER</b>	<b>19,374.23</b>
Funds from closed chapters	0.00
Membership	
Chapter Membership Dues	59,778.30
Charter Fee	175.00
<b>Total Membership</b>	<b>59,953.30</b>
<b>Total Income</b>	<b>\$94,344.57</b>
GROSS PROFIT	<b>\$94,344.57</b>
Expenses	
Advertising/Public Relations	99.00
Awards	
Chapter Grants	5,000.00
<b>Total Awards</b>	<b>5,000.00</b>
Bank Charges	12.00
Commissions & Fees	
CFC Application Fee	553.00
<b>Total Commissions &amp; Fees</b>	<b>553.00</b>

	TOTAL
Conference Call	251.56
Conventions	
2019 Convention Expense	359.37
2020 Convention Expense	0.00
2020 Blue shirts	0.00
2020 Blue Star Dad shirts	0.00
<b>Total 2020 Convention Expense</b>	<b>0.00</b>
2021 Convention Expenses	
2021 Blue Shirts	0.00
<b>Total 2021 Convention Expenses</b>	<b>0.00</b>
<b>Total Conventions</b>	<b>359.37</b>
Donations	2,186.00
Parke Memorial Scholarship	2,000.00
VAVS Fund-Restricted Funds EXPENSE	5,800.00
<b>Total Donations</b>	<b>9,986.00</b>
Dues & Subscriptions	884.88
Fundraising	
National Fundraising	69.00
On Line Store Expenses	
Brochures	382.60
BSM Pins	946.07
BSM Pins DADS	395.00
Chapter Past President Pin	454.25
coins	1,145.00
fleece jackets	3,254.67
Gloves	101.70
Hats	1,595.46
Luggage Tags	626.73
note card printing	22.92
Online Store Postage	2,815.08
Patches	988.63
Red Respect shirt	2,235.06
Ritual Books	1,032.21
Shipping	71.15
Shipping Supplies	200.67
<b>Total On Line Store Expenses</b>	<b>16,267.20</b>
<b>Total Fundraising</b>	<b>16,336.20</b>
Insurance	1,581.00
Legal & Professional Fees	
CPA	8,700.00
Legal Fees	350.00
<b>Total Legal &amp; Professional Fees</b>	<b>9,050.00</b>
Management Expenses	80.00
Ambassador Fund	412.20
Equipment	1,751.16

	TOTAL
National Treasurer	
General Office Expenses	180.33
Postage	489.35
<b>Total National Treasurer</b>	<b>669.68</b>
<b>Total Management Expenses</b>	<b>2,913.04</b>
Merchant card processing	60.11
First American Payment Systems	5,982.15
Moolah Merchant Fees	1,180.57
Paypal Fees	205.70
<b>Total Merchant card processing</b>	<b>7,428.53</b>
Misc Expense	0.00
Office Expenses	
Management	
General Office Supplies	30.00
<b>Total Management</b>	<b>30.00</b>
Program	
PO Box	134.00
<b>Total Program</b>	<b>134.00</b>
<b>Total Office Expenses</b>	<b>164.00</b>
Office/General Administrative Expenses	259.00
Past National President Pin	2,009.70
Postage	59.80
Program Expenses	83.31
Flowers & Wreaths	345.43
National Appointed Offices	
National Chaplain	
Gold Star Mother Mailing	1,081.88
<b>Total National Chaplain</b>	<b>1,081.88</b>
National Convention Chair	
Travel	0.00
<b>Total National Convention Chair</b>	<b>0.00</b>
National Historian	
Travel	505.60
<b>Total National Historian</b>	<b>505.60</b>
National Patriotic Instructor	
Travel	404.00
<b>Total National Patriotic Instructor</b>	<b>404.00</b>
National VAVS Rep	274.09
General Office Supplies	25.77
Postage	47.90
VAVS Annual Meeting	0.00
VAVS Annual Meeting Executive Committee	927.66
<b>Total National VAVS Rep</b>	<b>1,275.42</b>
<b>Total National Appointed Offices</b>	<b>3,266.90</b>

	TOTAL
National Financial Secretary	
General Office Expenses	77.41
Postage	12.30
<b>Total National Financial Secretary</b>	<b>89.71</b>
National First VP	
Travel	10.68
<b>Total National First VP</b>	<b>10.68</b>
National Fourth VP	
Postage	18.75
<b>Total National Fourth VP</b>	<b>18.75</b>
National President	
General Office Supplies	54.61
Travel	2,242.44
<b>Total National President</b>	<b>2,297.05</b>
National Recording secretary	284.34
Postage	35.68
<b>Total National Recording secretary</b>	<b>320.02</b>
<b>Total Program Expenses</b>	<b>6,431.85</b>
Quick Books on line	1,741.50
Travel	
Executive Board Meeting	5,134.36
National Convention	0.00
<b>Total Travel</b>	<b>5,134.36</b>
Veterans Day Committee Dues	150.00
Website and Database	8,415.55
New Website Hosting Fees	309.00
<b>Total Website and Database</b>	<b>8,724.55</b>
<b>Total Expenses</b>	<b>\$79,129.34</b>
NET OPERATING INCOME	<b>\$15,215.23</b>
Other Income	
Interest Earned	75.38
Miscellaneous Income	0.00
Prior Year Voided Checks	850.00
<b>Total Other Income</b>	<b>\$925.38</b>
Other Expenses	
Capital Budget Expense	
Website Development	81.11
<b>Total Capital Budget Expense</b>	<b>81.11</b>
<b>Total Other Expenses</b>	<b>\$81.11</b>
NET OTHER INCOME	<b>\$844.27</b>
NET INCOME	<b>\$16,059.50</b>