

Blue Star Mothers of America, Inc.

PROFIT AND LOSS

February 2020

	TOTAL	
	FEB 2020	SEP 2019 - FEB 2020 (YTD)
Income		
CONVENTION		
2020 Convention		
2020 Convention Blue Shirt	716.50	1,835.00
2020 Convention Blue Shirt Dad	75.00	175.00
2020 Donations/Sponsor/Fundraiser	100.00	100.00
2020 Donations/Transportation	500.00	500.00
Total 2020 Donations/Sponsor/Fundraiser	600.00	600.00
2020 Registration	2,700.00	2,700.00
2020 Convention/Dinner Guest	116.00	116.00
Total 2020 Registration	2,816.00	2,816.00
2020 Vendor Tables	100.00	100.00
Total 2020 Convention	4,307.50	5,526.00
Total CONVENTION	4,307.50	5,526.00
DONATIONS/SPONSORSHIPS		
CFC Donations	98.34	1,071.16
General donations		46.54
VAVS Fund - Restricted Funds	100.00	5,173.00
Total DONATIONS/SPONSORSHIPS	198.34	6,290.70
FUNDRAISER		
ONLINE STORE		
2019 Red Shirt	20.00	220.00
Branch cling		20.00
Branch Window Cling		10.00
BROCHURE	7.50	177.60
BSM FLAGS	105.00	105.00
BSM PATCHES		5.00
ASSOCIATE PATCH		10.00
BRANCH PATCH		30.00
BSM PATCH 12 INCH		45.00
BSM PATCH 2 1/2 INCH	17.00	192.00
BSM PATCH 6 INCH	12.00	12.00
DOG TAGS AND BOOTS PATCH		5.00
GLITZY PATCH 3 inch		30.00
GLITZY PATCH 6 inch	10.00	20.00
Total BSM PATCHES	39.00	349.00

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BSM Pins		
Blue Star Dad Pin	12.00	108.00
BSM Associate Pin	84.00	240.00
Large BSM Pin	252.00	1,236.00
Past Chapter President Pin		72.00
Respect Pin		60.00
Small BSM Pin	12.00	96.00
Total BSM Pins	360.00	1,812.00
BSM Ritual Book	7.50	127.50
BSM Tee Shirts		
BAND Of Mothers	15.00	75.00
BSMA Baseball Shirt	80.00	320.00
I Stand T-Shirt	30.00	105.00
Total BSM Tee Shirts	125.00	500.00
COINS	200.00	400.00
DAD Hat		110.00
FLEECE JACKET	30.00	505.00
HANGER	12.00	300.00
Hats	325.00	1,575.00
License Plates	5.00	40.00
Luggage Tags	6.50	18.50
NOTE CARDS	30.00	70.00
Shipping Income	356.16	1,434.41
Tote Bags		145.00
WATER BOTTLE		20.00
WHITE GLOVES	10.00	175.00
Yearbooks		257.00
Total ONLINE STORE	1,638.66	8,371.01
Total FUNDRAISER	1,638.66	8,371.01
Membership	60.00	60.00
Chapter Membership Dues	2,220.00	54,003.30
Charter Fee	32.50	107.50
Refunds	-30.00	-30.00
Total Membership	2,282.50	54,140.80
Total Income	\$8,427.00	\$74,328.51
GROSS PROFIT	\$8,427.00	\$74,328.51
Expenses		
Advertising/Public Relations		99.00

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Awards		
Chapter Grants	2,750.00	5,000.00
Total Awards	2,750.00	5,000.00
Bank Charges		88.68
Commissions & Fees		
CFC Application Fee		553.00
Total Commissions & Fees		553.00
Conference Call		485.56
Conventions		
2019 Convention Expense (deleted)		359.37
2020 Convention Expense		1,465.65
2020 Blue shirts		2,074.36
2020 Blue Star Dad shirts		1,647.83
Total 2020 Convention Expense		5,187.84
Total Conventions		5,547.21
Donations		250.00
Parke Memorial Scholarship	2,000.00	2,000.00
VAVS Fund-Restricted Funds EXPENSE		75.00
Total Donations	2,000.00	2,325.00
Dues & Subscriptions		194.99
Fundraising		
National Fundraising		69.00
On Line Store Expenses		227.55
Brochures		127.60
BSM Pins		718.52
BSM Pins DADS		395.00
Chapter Past President Pin		454.25
coins		970.00
fleece jackets		3,254.67
Gloves		101.70
Online Store Postage	194.70	987.40
Patches		490.70
Shipping		71.15
Shipping Supplies		81.20
Total On Line Store Expenses	194.70	7,879.74
red shirt		2,235.06
Total Fundraising	194.70	10,183.80
Insurance		1,581.00

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Legal & Professional Fees		
Legal Fees		350.00
Total Legal & Professional Fees		350.00
Management Expenses		
Equipment		1,751.16
National Treasurer		
General Office Expenses		365.64
Postage	7.75	230.30
Total National Treasurer	7.75	595.94
Total Management Expenses	7.75	2,347.10
Merchant card processing	47.29	122.81
First American Payment Systems	365.02	2,635.69
Moolah Merchant Fees	0.28	801.88
Paypal Fees		1.50
Total Merchant card processing	412.59	3,561.88
Misc Expense		30.00
Office/General Administrative Expenses		259.00
Past National President Pin	6.45	6.45
Postage		59.80
Program Expenses	29.85	143.30
Flowers & Wreaths	69.43	319.43
National Appointed Offices		
National Chaplain		
Gold Star Mother Mailing		1,081.88
Total National Chaplain		1,081.88
National Convention Chair		
Travel	416.80	822.56
Total National Convention Chair	416.80	822.56
National Historian		
Travel		505.60
Total National Historian		505.60
National Patriotic Instructor		
Travel		404.00
Total National Patriotic Instructor		404.00
National VAVS Rep		
VAVS Annual Meeting		1,252.62
Total National VAVS Rep		1,252.62
Total National Appointed Offices	416.80	4,066.66

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National Financial Secretary		
Postage	12.30	12.30
Total National Financial Secretary	12.30	12.30
National President		
General Office Supplies		54.61
Travel		2,550.40
Total National President		2,605.01
Total Program Expenses	528.38	7,146.70
Quick Books on line		1,741.50
Travel		
Executive Board Meeting	537.92	4,946.42
National Convention	527.26	2,013.58
Total Travel	1,065.18	6,960.00
Veterans Day Committee Dues	150.00	150.00
Website and Database		7,613.30
New Website Hosting Fees	51.50	437.47
Total Website and Database	51.50	8,050.77
Total Expenses	\$7,166.55	\$56,721.44
NET OPERATING INCOME	\$1,260.45	\$17,607.07
Other Income		
Interest Earned	6.37	39.65
Miscellaneous Income		171.26
Total Other Income	\$6.37	\$210.91
Other Expenses		
Capital Budget Expense		
Website Development		81.11
Total Capital Budget Expense		81.11
Miscellaneous		12.00
Total Other Expenses	\$0.00	\$93.11
NET OTHER INCOME	\$6.37	\$117.80
NET INCOME	\$1,266.82	\$17,724.87