

**Blue Star Mothers of America, Inc.**  
**Budget vs. Actuals: FY 8/2015 - FY15 P&L**  
September 2014 - August 2015

	Total			
	Actual	Budget	over Budget	% of Budget
<b>Income</b>				
CFC Donations	207.36	5,000.00	(4,792.64)	4.15%
Chaplains Emergency Fund - Restricted Funds	2,590.00	6,500.00	(3,910.00)	39.85%
<b>Convention</b>			0.00	
2014 Convention		0.00	0.00	
Donations/Sponsors/Fundraiser		0.00	0.00	
Silent Auction		0.00	0.00	
Vendors		0.00	0.00	
<b>Total 2014 Convention</b>	<b>\$ -</b>	<b>\$ -</b>	<b>\$ -</b>	
2015 Convention		20,000.00	(20,000.00)	0.00%
Donations/Sponsors/Fundraiser		5,000.00	(5,000.00)	0.00%
Silent Auction		3,000.00	(3,000.00)	0.00%
Vendors		300.00	(300.00)	0.00%
<b>Total 2015 Convention</b>	<b>\$ -</b>	<b>\$ 28,300.00</b>	<b>\$ (28,300.00)</b>	<b>0.00%</b>
<b>Total Convention</b>	<b>\$ -</b>	<b>\$ 28,300.00</b>	<b>\$ (28,300.00)</b>	<b>0.00%</b>
<b>Fundraiser</b>			0.00	
National Fundraising		15,000.00	(15,000.00)	0.00%
Online Store		15,000.00	(15,000.00)	0.00%
Brochure	341.40		341.40	
BSM Patches			0.00	
Associate Patch	20.00		20.00	
BSM Patch 12 inch	60.00		60.00	
BSM Patch 2 1/2 inch	68.00		68.00	
BSM Patch 6 inch	70.00		70.00	
<b>Total BSM Patches</b>	<b>\$ 218.00</b>	<b>\$ -</b>	<b>\$ 218.00</b>	
BSM Pins			0.00	
Blue Star Dad Pin	110.00		110.00	
BSM Associate Pin	240.00		240.00	
Large BSM Pin	440.00		440.00	
Past Chapter President Pin	100.00		100.00	
Small BSM Pin	100.00		100.00	
<b>Total BSM Pins</b>	<b>\$ 990.00</b>	<b>\$ -</b>	<b>\$ 990.00</b>	
BSM Tee Shirts			0.00	
BSM Tee Shirt 2XLarge	40.00		40.00	
BSM Tee Shirt 3XLarge	10.00		10.00	
BSM Tee Shirt Large	40.00		40.00	
BSM Tee Shirt Medium	50.00		50.00	
BSM Tee Shirt Small	10.00		10.00	
BSM Tee Shirt XLarge	60.00		60.00	
<b>Total BSM Tee Shirts</b>	<b>\$ 210.00</b>	<b>\$ -</b>	<b>\$ 210.00</b>	
Coins	435.00		435.00	
Hats	696.00		696.00	
License Plates	30.00		30.00	
Magnets	100.00		100.00	
R.E.D. T-Shirt	30.00		30.00	

Shipping Income	504.25	2,000.00	(1,495.75)	25.21%
Tote Bags	132.00		132.00	
Yearbooks			0.00	
2013 Yearbooks	40.00		40.00	
2014 Yearbook	125.00	1,000.00	(875.00)	12.50%
<b>Total Yearbooks</b>	<b>\$ 165.00</b>	<b>\$ 1,000.00</b>	<b>\$ (835.00)</b>	<b>16.50%</b>
<b>Total Online Store</b>	<b>\$ 3,851.65</b>	<b>\$ 18,000.00</b>	<b>\$ (14,148.35)</b>	<b>21.40%</b>
<b>Total Fundraiser</b>	<b>\$ 3,851.65</b>	<b>\$ 33,000.00</b>	<b>\$ (29,148.35)</b>	<b>11.67%</b>
Funds from closed chapters	454.47		454.47	
General donations	2,465.15	5,000.00	(2,534.85)	49.30%
Membership		35,000.00	(35,000.00)	0.00%
Charter Fee	30.00		30.00	
Dues Direct to NEB	21,685.00		21,685.00	
<b>Total Membership</b>	<b>\$ 21,715.00</b>	<b>\$ 35,000.00</b>	<b>\$ (13,285.00)</b>	<b>62.04%</b>
Royalties		125.00	(125.00)	0.00%
Yearbook Ads			0.00	
2015 Yearbook Ads		500.00	(500.00)	0.00%
<b>Total Yearbook Ads</b>	<b>\$ -</b>	<b>\$ 500.00</b>	<b>\$ (500.00)</b>	<b>0.00%</b>
<b>Total Income</b>	<b>\$ 31,283.63</b>	<b>\$ 113,425.00</b>	<b>\$ (82,141.37)</b>	<b>27.58%</b>
<b>Gross Profit</b>	<b>\$ 31,283.63</b>	<b>\$ 113,425.00</b>	<b>\$ (82,141.37)</b>	<b>27.58%</b>
<b>Expenses</b>				
Advertising	3,000.00	3,000.00	0.00	100.00%
Bank Charges		0.00	0.00	
Checks		300.00	(300.00)	0.00%
On Line Business Suite	160.00	480.00	(320.00)	33.33%
<b>Total Bank Charges</b>	<b>\$ 160.00</b>	<b>\$ 780.00</b>	<b>\$ (620.00)</b>	<b>20.51%</b>
Chaplain's Emergency Fund - Restricted Funds		6,500.00	(6,500.00)	0.00%
Conference Call	249.22	150.00	99.22	166.15%
Conventions			0.00	
2014 Convention		0.00	0.00	
Printing	0.00		0.00	
<b>Total 2014 Convention</b>	<b>\$ -</b>	<b>\$ -</b>	<b>\$ -</b>	
2015 Convention	74.84	20,000.00	(19,925.16)	0.37%
<b>Total Conventions</b>	<b>\$ 74.84</b>	<b>\$ 20,000.00</b>	<b>\$ (19,925.16)</b>	<b>0.37%</b>
Donations		300.00	(300.00)	0.00%
Fundraising			0.00	
National Fundraising		1,000.00	(1,000.00)	0.00%
On Line Store		7,000.00	(7,000.00)	0.00%
BSM Pins	1,560.00		1,560.00	
BSM T-Shirts	750.00		750.00	
Licence Plates	10.00		10.00	
Online Store Postage	554.25	1,200.00	(645.75)	46.19%
Patches	563.00		563.00	
Shipping	75.17		75.17	
Tote Bags	822.00		822.00	
<b>Total On Line Store</b>	<b>\$ 4,334.42</b>	<b>\$ 8,200.00</b>	<b>\$ (3,865.58)</b>	<b>52.86%</b>
<b>Total Fundraising</b>	<b>\$ 4,334.42</b>	<b>\$ 9,200.00</b>	<b>\$ (4,865.58)</b>	<b>47.11%</b>
Insurance		13,000.00	(13,000.00)	0.00%
Legal & Professional Fees			0.00	
CPA		11,000.00	(11,000.00)	0.00%
Legal Fees		5,000.00	(5,000.00)	0.00%
Parlamentarian		2,000.00	(2,000.00)	0.00%

Total Legal & Professional Fees	\$	-	\$	18,000.00	\$	(18,000.00)		0.00%
Management Expenses								0.00
Equipment		48.00		2,000.00		(1,952.00)		2.40%
National Treasurer				500.00		(500.00)		0.00%
Postage		41.05				41.05		
Total National Treasurer	\$	41.05	\$	500.00	\$	(458.95)		8.21%
Total Management Expenses	\$	89.05	\$	2,500.00	\$	(2,410.95)		3.56%
Merchant card processing		1,292.32		4,000.00		(2,707.68)		32.31%
First American Payment Systems		675.53				675.53		
Total Merchant card processing	\$	1,967.85	\$	4,000.00	\$	(2,032.15)		49.20%
Misc Expense		0.00				0.00		
Office Expenses						0.00		
Management						0.00		
General Office Supplies		892.97				892.97		
Total Management	\$	892.97	\$	-	\$	892.97		
Program						0.00		
Membership Cards				250.00		(250.00)		0.00%
PO Box				200.00		(200.00)		0.00%
Total Program	\$	-	\$	450.00	\$	(450.00)		0.00%
Total Office Expenses	\$	892.97	\$	450.00	\$	442.97		198.44%
Past National President Pin				200.00		(200.00)		0.00%
Program Expenses						0.00		
Contingency Fund				10,000.00		(10,000.00)		0.00%
Flowers & Wreaths		222.50		1,300.00		(1,077.50)		17.12%
National Appointed Offices						0.00		
By-Law Committee Chair				100.00		(100.00)		0.00%
National Chaplain				3,000.00		(3,000.00)		0.00%
General Office Supplies		89.45				89.45		
Gold Star Mother Mailing		808.48				808.48		
Total National Chaplain	\$	897.93	\$	3,000.00	\$	(2,102.07)		29.93%
National Convention Chair				200.00		(200.00)		0.00%
National Finance Committe Chair				150.00		(150.00)		0.00%
National Historian				1,600.00		(1,600.00)		0.00%
Travel		706.21				706.21		
Total National Historian	\$	706.21	\$	1,600.00	\$	(893.79)		44.14%
National Patriotic Instructor				1,600.00		(1,600.00)		0.00%
Travel		589.21				589.21		
Total National Patriotic Instructor	\$	589.21	\$	1,600.00	\$	(1,010.79)		36.83%
National VAVS Rep				1,000.00		(1,000.00)		0.00%
National WASH DC Liaison				250.00		(250.00)		0.00%
National Wounded Warrior Rep				250.00		(250.00)		0.00%
Total National Appointed Offices	\$	2,193.35	\$	8,150.00	\$	(5,956.65)		26.91%
National Financial Secretary				500.00		(500.00)		0.00%
Postage		8.82				8.82		
Total National Financial Secretary	\$	8.82	\$	500.00	\$	(491.18)		1.76%
National First VP				200.00		(200.00)		0.00%
Postage		83.04				83.04		
Total National First VP	\$	83.04	\$	200.00	\$	(116.96)		41.52%
National Fourth VP				200.00		(200.00)		0.00%
National President				10,000.00		(10,000.00)		0.00%
General Office Supplies		38.98				38.98		
Telephone		18.87				18.87		

Travel	1,645.47		1,645.47	
<b>Total National President</b>	<b>\$ 1,703.32</b>	<b>\$ 10,000.00</b>	<b>\$ (8,296.68)</b>	<b>17.03%</b>
National Recording secretary		200.00	(200.00)	0.00%
National Second VP		200.00	(200.00)	0.00%
National Third VP		200.00	(200.00)	0.00%
<b>Total Program Expenses</b>	<b>\$ 4,211.03</b>	<b>\$ 30,950.00</b>	<b>\$ (26,738.97)</b>	<b>13.61%</b>
Quick Books on line	229.57	300.00	(70.43)	76.52%
Shipping Expenses	687.50	1,000.00	(312.50)	68.75%
Travel			0.00	
Executive Board Meeting	1,082.60	6,500.00	(5,417.40)	16.66%
National Convention	0.00	10,000.00	(10,000.00)	0.00%
<b>Total Travel</b>	<b>\$ 1,082.60</b>	<b>\$ 16,500.00</b>	<b>\$ (15,417.40)</b>	<b>6.56%</b>
Veterans Day Committee Dues		125.00	(125.00)	0.00%
Website and Database	5,256.35	10,000.00	(4,743.65)	52.56%
Yearbooks			0.00	
National Yearbook Editor		150.00	(150.00)	0.00%
Printing		5,200.00	(5,200.00)	0.00%
<b>Total Yearbooks</b>	<b>\$ -</b>	<b>\$ 5,350.00</b>	<b>\$ (5,350.00)</b>	<b>0.00%</b>
<b>Total Expenses</b>	<b>\$ 22,235.40</b>	<b>\$ 142,305.00</b>	<b>\$ (120,069.60)</b>	<b>15.63%</b>
<b>Net Operating Income</b>	<b>\$ 9,048.23</b>	<b>\$ (28,880.00)</b>	<b>\$ 37,928.23</b>	<b>-31.33%</b>
<b>Other Income</b>				
Interest Earned	13.38		13.38	
<b>Total Other Income</b>	<b>\$ 13.38</b>	<b>\$ -</b>	<b>\$ 13.38</b>	
<b>Net Other Income</b>	<b>\$ 13.38</b>	<b>\$ -</b>	<b>\$ 13.38</b>	
<b>Net Income</b>	<b>\$ 9,061.61</b>	<b>\$ (28,880.00)</b>	<b>\$ 37,941.61</b>	<b>-31.38%</b>

Sunday, Jan 11, 2015 06:03:54 PM PST GMT-6 - Cash Basis