Blue Star Mothers of America, Inc.
Budget vs. Actuals: FY 8/2015 - FY15 P&L
September 2014 - August 2015

	Total			
	Actual	Budget	over Budget	% of Budget
Income				
CFC Donations	207.36	5,000.00	-4,792.64	4.15%
Chaplains Emergency Fund - Restricted Funds	2,165.00	6,500.00	-4,335.00	33.31%
Convention			0.00	
2014 Convention		0.00	0.00	
Donations/Sponsors/Fundraiser		0.00	0.00	
Silent Auction		0.00	0.00	
Vendors		0.00	0.00	
Total 2014 Convention	**$ 0.00**	**$ 0.00**	**$ 0.00**	
2015 Convention		20,000.00	-20,000.00	0.00%
Donations/Sponsors/Fundraiser		5,000.00	-5,000.00	0.00%
Silent Auction		3,000.00	-3,000.00	0.00%
Vendors		300.00	-300.00	0.00%
Total 2015 Convention	**$ 0.00**	**$ 28,300.00**	**-$ 28,300.00**	**0.00%**
Total Convention	**$ 0.00**	**$ 28,300.00**	**-$ 28,300.00**	**0.00%**
Fundraiser	48.00		48.00	
National Fundraising		15,000.00	-15,000.00	0.00%
Online Store		15,000.00	-15,000.00	0.00%
Brochure	296.10		296.10	
BSM Patches			0.00	
Associate Patch	20.00		20.00	
BSM Patch 12 inch	45.00		45.00	
BSM Patch 2 1/2 inch	60.00		60.00	
BSM Patch 6 inch	60.00		60.00	
Total BSM Patches	**$ 185.00**	**$ 0.00**	**$ 185.00**	
BSM Pins			0.00	
Blue Star Dad Pin	110.00		110.00	
BSM Associate Pin	240.00		240.00	
Large BSM Pin	330.00		330.00	
Past Chapter President Pin	100.00		100.00	
Small BSM Pin	80.00		80.00	
Total BSM Pins	**$ 860.00**	**$ 0.00**	**$ 860.00**	
BSM Tee Shirts			0.00	
BSM Tee Shirt 2XLarge	30.00		30.00	
BSM Tee Shirt 3XLarge	10.00		10.00	
BSM Tee Shirt Large	30.00		30.00	
BSM Tee Shirt Medium	60.00		60.00	
BSM Tee Shirt XLarge	50.00		50.00	
Total BSM Tee Shirts	**$ 180.00**	**$ 0.00**	**$ 180.00**	
Coins	370.00		370.00	
Hats	480.00		480.00	
License Plates	30.00		30.00	
Magnets	95.00		95.00	
R.E.D. T-Shirt	30.00		30.00	
Shipping Income	440.75	2,000.00	-1,559.25	22.04%

Tote Bags	96.00		96.00	
Yearbooks			0.00	
2013 Yearbooks	40.00		40.00	
2014 Yearbook	100.00	1,000.00	-900.00	10.00%
Total Yearbooks	**$ 140.00**	**$ 1,000.00**	**-$ 860.00**	**14.00%**
Total Online Store	**$ 3,202.85**	**$ 18,000.00**	**-$ 14,797.15**	**17.79%**
Total Fundraiser	**$ 3,250.85**	**$ 33,000.00**	**-$ 29,749.15**	**9.85%**
Funds from closed chapters	454.47		454.47	
General donations	88.66	5,000.00	-4,911.34	1.77%
Membership		35,000.00	-35,000.00	0.00%
Chapter Membership Dues	2,460.00		2,460.00	
Charter Fee	30.00		30.00	
Dues Direct to NEB	15,135.00		15,135.00	
Total Membership	**$ 17,625.00**	**$ 35,000.00**	**-$ 17,375.00**	**50.36%**
Royalties		125.00	-125.00	0.00%
Yearbook Ads			0.00	
2015 Yearbook Ads		500.00	-500.00	0.00%
Total Yearbook Ads	**$ 0.00**	**$ 500.00**	**-$ 500.00**	**0.00%**
Total Income	**$ 23,791.34**	**$ 113,425.00**	**-$ 89,633.66**	**20.98%**
Gross Profit	**$ 23,791.34**	**$ 113,425.00**	**-$ 89,633.66**	**20.98%**
Expenses				
Advertising		3,000.00	-3,000.00	0.00%
Bank Charges		0.00	0.00	
Checks		300.00	-300.00	0.00%
On Line Business Suite	120.00	480.00	-360.00	25.00%
Total Bank Charges	**$ 120.00**	**$ 780.00**	**-$ 660.00**	**15.38%**
Chaplain's Emergency Fund - Restricted Funds		6,500.00	-6,500.00	0.00%
Conference Call	249.22	150.00	99.22	166.15%
Conventions			0.00	
2014 Convention	74.84	0.00	74.84	
Printing	65.11		65.11	
Total 2014 Convention	**$ 139.95**	**$ 0.00**	**$ 139.95**	
2015 Convention		20,000.00	-20,000.00	0.00%
Total Conventions	**$ 139.95**	**$ 20,000.00**	**-$ 19,860.05**	**0.70%**
Donations		300.00	-300.00	0.00%
Fundraising			0.00	
National Fundraising		1,000.00	-1,000.00	0.00%
On Line Store		7,000.00	-7,000.00	0.00%
BSM T-Shirts	750.00		750.00	
Online Store Postage	431.20	1,200.00	-768.80	35.93%
Shipping	62.00		62.00	
Tote Bags	798.00		798.00	
Total On Line Store	**$ 2,041.20**	**$ 8,200.00**	**-$ 6,158.80**	**24.89%**
Total Fundraising	**$ 2,041.20**	**$ 9,200.00**	**-$ 7,158.80**	**22.19%**
Insurance		13,000.00	-13,000.00	0.00%
Legal & Professional Fees			0.00	
CPA		11,000.00	-11,000.00	0.00%
Legal Fees		5,000.00	-5,000.00	0.00%
Parlamentarian		2,000.00	-2,000.00	0.00%
Total Legal & Professional Fees	**$ 0.00**	**$ 18,000.00**	**-$ 18,000.00**	**0.00%**
Management Expenses			0.00	
Equipment		2,000.00	-2,000.00	0.00%

National Treasurer		500.00	-500.00	0.00%
Postage	51.80		51.80	
Total National Treasurer	**$ 51.80**	**$ 500.00**	**-$ 448.20**	**10.36%**
Total Management Expenses	**$ 51.80**	**$ 2,500.00**	**-$ 2,448.20**	**2.07%**
Merchant card processing	1,127.79	4,000.00	-2,872.21	28.19%
First American Payment Systems	633.47		633.47	
Total Merchant card processing	**$ 1,761.26**	**$ 4,000.00**	**-$ 2,238.74**	**44.03%**
Misc Expense	370.14		370.14	
Office Expenses			0.00	
Program			0.00	
Membership Cards		250.00	-250.00	0.00%
PO Box		200.00	-200.00	0.00%
Total Program	**$ 0.00**	**$ 450.00**	**-$ 450.00**	**0.00%**
Total Office Expenses	**$ 0.00**	**$ 450.00**	**-$ 450.00**	**0.00%**
Past National President Pin		200.00	-200.00	0.00%
Program Expenses			0.00	
Contingency Fund		10,000.00	-10,000.00	0.00%
Flowers & Wreaths	222.50	1,300.00	-1,077.50	17.12%
National Appointed Offices			0.00	
By-Law Committee Chair		100.00	-100.00	0.00%
National Chaplain		3,000.00	-3,000.00	0.00%
General Office Supplies	89.45		89.45	
Gold Star Mother Mailing	808.48		808.48	
Total National Chaplain	**$ 897.93**	**$ 3,000.00**	**-$ 2,102.07**	**29.93%**
National Convention Chair		200.00	-200.00	0.00%
National Finance Committe Chair		150.00	-150.00	0.00%
National Historian		1,600.00	-1,600.00	0.00%
Travel	207.01		207.01	
Total National Historian	**$ 207.01**	**$ 1,600.00**	**-$ 1,392.99**	**12.94%**
National Patriotic Instructor		1,600.00	-1,600.00	0.00%
Travel	207.01		207.01	
Total National Patriotic Instructor	**$ 207.01**	**$ 1,600.00**	**-$ 1,392.99**	**12.94%**
National VAVS Rep		1,000.00	-1,000.00	0.00%
National WASH DC Liaison		250.00	-250.00	0.00%
National Wounded Warrior Rep		250.00	-250.00	0.00%
Total National Appointed Offices	**$ 1,311.95**	**$ 8,150.00**	**-$ 6,838.05**	**16.10%**
National Financial Secretary		500.00	-500.00	0.00%
Postage	8.82		8.82	
Total National Financial Secretary	**$ 8.82**	**$ 500.00**	**-$ 491.18**	**1.76%**
National First VP		200.00	-200.00	0.00%
Postage	83.04		83.04	
Total National First VP	**$ 83.04**	**$ 200.00**	**-$ 116.96**	**41.52%**
National Fourth VP		200.00	-200.00	0.00%
National President		10,000.00	-10,000.00	0.00%
General Office Supplies	38.98		38.98	
Telephone	-84.52		-84.52	
Travel	992.87		992.87	
Total National President	**$ 947.33**	**$ 10,000.00**	**-$ 9,052.67**	**9.47%**
National Recording secretary		200.00	-200.00	0.00%
National Second VP		200.00	-200.00	0.00%
National Third VP		200.00	-200.00	0.00%
Total Program Expenses	**$ 2,573.64**	**$ 30,950.00**	**-$ 28,376.36**	**8.32%**

Quick Books on line	229.57	300.00	-70.43	76.52%
Shipping Expenses	687.50	1,000.00	-312.50	68.75%
Travel			0.00	
Executive Board Meeting		6,500.00	-6,500.00	0.00%
National Convention	171.00	10,000.00	-9,829.00	1.71%
Total Travel	**$ 171.00**	**$ 16,500.00**	**-$ 16,329.00**	**1.04%**
Veterans Day Committee Dues		125.00	-125.00	0.00%
Website and Database	4,318.05	10,000.00	-5,681.95	43.18%
Yearbooks			0.00	
National Yearbook Editor		150.00	-150.00	0.00%
Printing		5,200.00	-5,200.00	0.00%
Total Yearbooks	**$ 0.00**	**$ 5,350.00**	**-$ 5,350.00**	**0.00%**
Total Expenses	**$ 12,713.33**	**$ 142,305.00**	**-$ 129,591.67**	**8.93%**
Net Operating Income	**$ 11,078.01**	**-$ 28,880.00**	**$ 39,958.01**	**-38.36%**
Other Income				
Interest Earned	9.98		9.98	
Total Other Income	**$ 9.98**	**$ 0.00**	**$ 9.98**	
Net Other Income	**$ 9.98**	**$ 0.00**	**$ 9.98**	
Net Income	**$ 11,087.99**	**-$ 28,880.00**	**$ 39,967.99**	**-38.39%**

Wednesday, Dec 17, 2014 09:35:33 PM PST GMT-6 - Cash Basis