

Blue Star Mothers of America, Inc.
Budget vs. Actuals: FY2012-13 - FY13 P&L
September 2012 - August 2013

	Total			% of Budget
	Actual	Budget	over Budget	
Income				
CFC Donations	484.18	2,000.00	-1,515.82	24.21%
Chaplains Emergency Fund - Restricted Funds	7,146.16	8,000.00	-853.84	89.33%
Convention			0.00	
2013 Convention		18,000.00	-18,000.00	0.00%
Donations/Sponsorships		8,100.00	-8,100.00	0.00%
Silent Auction		3,600.00	-3,600.00	0.00%
Vendor Registrations		300.00	-300.00	0.00%
Total 2013 Convention	\$ 0.00	\$ 30,000.00	-\$ 30,000.00	0.00%
Total Convention	\$ 0.00	\$ 30,000.00	-\$ 30,000.00	0.00%
Fundraiser			0.00	
Online Store		15,500.00	-15,500.00	0.00%
BSM Flags	150.00		150.00	
BSM Patches			0.00	
2012 Convention Patch	90.00		90.00	
Associate Patch	16.00		16.00	
BSM Patch 12 inch	120.00		120.00	
BSM Patch 2 1/2 inch	132.00		132.00	
BSM Patch 6 inch	30.00		30.00	
Total BSM Patches	\$ 388.00	\$ 0.00	\$ 388.00	
BSM Pins			0.00	
2012 Convention Pin	302.50		302.50	
Blue Star Dad Pin	130.00		130.00	
BSM Associate Pin	200.00		200.00	
GBTWS Pin	35.00		35.00	
Large BSM Pin	1,010.00		1,010.00	
Past Chapter President Pin	100.00		100.00	
Small BSM Pin	300.00		300.00	
Total BSM Pins	\$ 2,077.50	\$ 0.00	\$ 2,077.50	
BSM Tee Shirts			0.00	
BSM Tee Shirt 2XLarge	20.00		20.00	
BSM Tee Shirt 3XLarge	20.00		20.00	
BSM Tee Shirt Large	100.00		100.00	
BSM Tee Shirt Medium	60.00		60.00	
BSM Tee Shirt Small	30.00		30.00	
BSM Tee Shirt XLarge	100.00		100.00	
Total BSM Tee Shirts	\$ 330.00	\$ 0.00	\$ 330.00	
Coins	565.00		565.00	
Hats	816.00		816.00	
Tote Bags	372.00		372.00	
Yearbooks			0.00	
2012 yearbook ads	300.00		300.00	
2012 Yearbooks	150.00		150.00	
2013 Yearbooks		1,000.00	-1,000.00	0.00%

Total Yearbooks	\$ 450.00	\$ 1,000.00	-\$ 550.00	45.00%
Total Online Store	\$ 5,148.50	\$ 16,500.00	-\$ 11,351.50	31.20%
Online Store - convention bags	10.00		10.00	
Total Fundraiser	\$ 5,158.50	\$ 16,500.00	-\$ 11,341.50	31.26%
Funds from closed chapters	557.60		557.60	
General donations	1,024.84	2,500.00	-1,475.16	40.99%
Gold Star Mother Mailing- Restricted Funds	1,000.00		1,000.00	
Google Donations		1,000.00	-1,000.00	0.00%
Membership		45,000.00	-45,000.00	0.00%
Chapter Membership Dues	12,590.00		12,590.00	
Charter Fee	10.00		10.00	
Department membership dues direct to NEB	770.00		770.00	
	9,500.00		9,500.00	
Total Membership	\$ 22,870.00	\$ 45,000.00	-\$ 22,130.00	50.82%
Royalties		125.00	-125.00	0.00%
Shipping Income	568.00	1,000.00	-432.00	56.80%
Uncategorized Income	11,208.85		11,208.85	
Total Income	\$ 50,018.13	\$ 106,125.00	-\$ 56,106.87	47.13%
Gross Profit	\$ 50,018.13	\$ 106,125.00	-\$ 56,106.87	47.13%
Expenses				
Bank Charges	19.50	200.00	-180.50	9.75%
Checks		100.00	-100.00	0.00%
On Line Business Suite	75.00	400.00	-325.00	18.75%
Total Bank Charges	\$ 94.50	\$ 700.00	-\$ 605.50	13.50%
Chaplin's Emergency Fund - Restricted Funds		8,000.00	-8,000.00	0.00%
Conference Call	468.00	500.00	-32.00	93.60%
Conventions			0.00	
2012 Convention Expenses	315.50		315.50	
2013 Conventon		20,000.00	-20,000.00	0.00%
Hotel Charges	2,000.00		2,000.00	
Total 2013 Conventon	\$ 2,000.00	\$ 20,000.00	-\$ 18,000.00	10.00%
Total Conventions	\$ 2,315.50	\$ 20,000.00	-\$ 17,684.50	11.58%
First American Payment Systems	710.82	1,800.00	-1,089.18	39.49%
Fundraising			0.00	
On Line Store		12,000.00	-12,000.00	0.00%
Patches	126.24		126.24	
Refunds	24.00		24.00	
Shipping	56.10		56.10	
Tote Bags	775.00		775.00	
Total On Line Store	\$ 981.34	\$ 12,000.00	-\$ 11,018.66	8.18%
Total Fundraising	\$ 981.34	\$ 12,000.00	-\$ 11,018.66	8.18%
Insurance		4,000.00	-4,000.00	0.00%
Legal & Professional Fees			0.00	
CPA		11,000.00	-11,000.00	0.00%
Legal Fees	5,596.26	8,000.00	-2,403.74	69.95%
Parlamentarian		4,000.00	-4,000.00	0.00%
Total Legal & Professional Fees	\$ 5,596.26	\$ 23,000.00	-\$ 17,403.74	24.33%
Management Expenses			0.00	
National Treasurer		1,500.00	-1,500.00	0.00%
General Office Expenses	262.23		262.23	
Postage	214.75		214.75	
Travel	140.00		140.00	

Total National Treasurer	\$	616.98	\$	1,500.00	-\$	883.02	41.13%
Total Management Expenses	\$	616.98	\$	1,500.00	-\$	883.02	41.13%
Merchant card processing		1,069.61		3,000.00		-1,930.39	35.65%
Misc Expense		677.17				677.17	
Office Expenses						0.00	
Program						0.00	
General Office Supplies				500.00		-500.00	0.00%
Membership Cards				250.00		-250.00	0.00%
PO Box		266.13		100.00		166.13	266.13%
Total Program	\$	266.13	\$	850.00	-\$	583.87	31.31%
Total Office Expenses	\$	266.13	\$	850.00	-\$	583.87	31.31%
Past National President Pin				200.00		-200.00	0.00%
Program Expenses						0.00	
Contingency Fund				10,000.00		-10,000.00	0.00%
Flowers & Wreaths		450.00		1,200.00		-750.00	37.50%
National Appointed Offices						0.00	
By-Law Committee Chair				100.00		-100.00	0.00%
National Chaplain				2,000.00		-2,000.00	0.00%
Gold Star Mother Mailing		1,484.60				1,484.60	
Total National Chaplain	\$	1,484.60	\$	2,000.00	-\$	515.40	74.23%
National Convention Chair				200.00		-200.00	0.00%
National Finance Committee Chair				150.00		-150.00	0.00%
National Historian				1,600.00		-1,600.00	0.00%
Travel		1,157.80				1,157.80	
Total National Historian	\$	1,157.80	\$	1,600.00	-\$	442.20	72.36%
National Patriotic Instructor				1,600.00		-1,600.00	0.00%
Travel		1,154.33				1,154.33	
Total National Patriotic Instructor	\$	1,154.33	\$	1,600.00	-\$	445.67	72.15%
National Sew Much Comfort Rep				100.00		-100.00	0.00%
National VAVS Rep				1,600.00		-1,600.00	0.00%
National WASH DC Liaison				250.00		-250.00	0.00%
National Wounded Warrior Rep				500.00		-500.00	0.00%
General Office Supplies		34.02				34.02	
Total National Wounded Warrior Rep	\$	34.02	\$	500.00	-\$	465.98	6.80%
Total National Appointed Offices	\$	3,830.75	\$	8,100.00	-\$	4,269.25	47.29%
National Financial Secretary				500.00		-500.00	0.00%
Postage		886.23				886.23	
Total National Financial Secretary	\$	886.23	\$	500.00	\$	386.23	177.25%
National First VP				500.00		-500.00	0.00%
Postage		114.02				114.02	
Total National First VP	\$	114.02	\$	500.00	-\$	385.98	22.80%
National Fourth VP				500.00		-500.00	0.00%
National President				9,000.00		-9,000.00	0.00%
General Office Supplies		211.85				211.85	
Travel		5,242.41				5,242.41	
Total National President	\$	5,454.26	\$	9,000.00	-\$	3,545.74	60.60%
National Recording secretary				500.00		-500.00	0.00%
National Second VP				500.00		-500.00	0.00%
National Third VP				800.00		-800.00	0.00%
General Office Supplies		86.19				86.19	
Total National Third VP	\$	86.19	\$	800.00	-\$	713.81	10.77%
Total Program Expenses	\$	10,821.45	\$	31,600.00	-\$	20,778.55	34.25%

Quick Books on line	232.80	400.00	-167.20	58.20%
Shipping Expenses		1,000.00	-1,000.00	0.00%
Stationery & Printing		500.00	-500.00	0.00%
Travel			0.00	
Executive Board Meeting		5,000.00	-5,000.00	0.00%
National Convention	513.80	10,000.00	-9,486.20	5.14%
Total Travel	\$ 513.80	\$ 15,000.00	-\$ 14,486.20	3.43%
Veterans Day Committee Dues	125.00	125.00	0.00	100.00%
Website and Database	11,030.33	10,000.00	1,030.33	110.30%
Yearbooks			0.00	
National Yearbook Editor		150.00	-150.00	0.00%
Printing	1,735.50	5,200.00	-3,464.50	33.38%
Total Yearbooks	\$ 1,735.50	\$ 5,350.00	-\$ 3,614.50	32.44%
Total Expenses	\$ 37,255.19	\$ 139,525.00	-\$ 102,269.81	26.70%
Net Operating Income	\$ 12,762.94	-\$ 33,400.00	\$ 46,162.94	-38.21%
Other Income				
Reimbursed Expenses	115.84		115.84	
Total Other Income	\$ 115.84	\$ 0.00	\$ 115.84	
Net Other Income	\$ 115.84	\$ 0.00	\$ 115.84	
Net Income	\$ 12,878.78	-\$ 33,400.00	\$ 46,278.78	-38.56%

Thursday, Feb 14, 2013 09:08:34 AM PST GMT-8 - Cash Basis