

Blue Star Mothers of America, Inc.
Budget vs. Actuals: FY2012-13 - FY13 P&L
September 2012 - August 2013

	Total				% of Budget
	Actual	Budget	over Budget	Remaining	
Income					
CFC Donations	484.18	2,000.00	-1,515.82	1,515.82	24.21%
Chaplains Emergency Fund - Restricted Funds	7,295.50	8,000.00	-704.50	704.50	91.19%
Convention			0.00	0.00	
2013 Convention		18,000.00	-18,000.00	18,000.00	0.00%
Donations/Sponsorships		8,100.00	-8,100.00	8,100.00	0.00%
Silent Auction		3,600.00	-3,600.00	3,600.00	0.00%
Vendor Registrations		300.00	-300.00	300.00	0.00%
Total 2013 Convention	\$ 0.00	\$ 30,000.00	-\$ 30,000.00	\$ 30,000.00	0.00%
Total Convention	\$ 0.00	\$ 30,000.00	-\$ 30,000.00	\$ 30,000.00	0.00%
Fundraiser			0.00	0.00	
Online Store		15,500.00	-15,500.00	15,500.00	0.00%
BSM Flags	150.00		150.00	-150.00	
BSM Patches			0.00	0.00	
2012 Convention Patch	90.00		90.00	-90.00	
Associate Patch	16.00		16.00	-16.00	
BSM Patch 12 inch	120.00		120.00	-120.00	
BSM Patch 2 1/2 inch	132.00		132.00	-132.00	
BSM Patch 6 inch	30.00		30.00	-30.00	
Total BSM Patches	\$ 388.00	\$ 0.00	\$ 388.00	-\$ 388.00	
BSM Pins			0.00	0.00	
2012 Convention Pin	302.50		302.50	-302.50	
Blue Star Dad Pin	130.00		130.00	-130.00	
BSM Associate Pin	200.00		200.00	-200.00	
GBTWS Pin	35.00		35.00	-35.00	
Large BSM Pin	1,010.00		1,010.00	-1,010.00	
Past Chapter President Pin	100.00		100.00	-100.00	
Small BSM Pin	300.00		300.00	-300.00	
Total BSM Pins	\$ 2,077.50	\$ 0.00	\$ 2,077.50	-\$ 2,077.50	
BSM Tee Shirts			0.00	0.00	
BSM Tee Shirt 2XLarge	20.00		20.00	-20.00	
BSM Tee Shirt 3XLarge	20.00		20.00	-20.00	
BSM Tee Shirt Large	100.00		100.00	-100.00	
BSM Tee Shirt Medium	60.00		60.00	-60.00	
BSM Tee Shirt Small	30.00		30.00	-30.00	
BSM Tee Shirt XLarge	100.00		100.00	-100.00	
Total BSM Tee Shirts	\$ 330.00	\$ 0.00	\$ 330.00	-\$ 330.00	
Coins	560.00		560.00	-560.00	
Hats	816.00		816.00	-816.00	
Tote Bags	372.00		372.00	-372.00	
Yearbooks			0.00	0.00	
2012 yearbook ads	300.00		300.00	-300.00	
2012 Yearbooks	100.00		100.00	-100.00	
2013 Yearbooks		1,000.00	-1,000.00	1,000.00	0.00%

Total Yearbooks	\$ 400.00	\$ 1,000.00	-\$ 600.00	\$ 600.00	40.00%
Total Online Store	\$ 5,093.50	\$ 16,500.00	-\$ 11,406.50	\$ 11,406.50	30.87%
Online Store - convention bags	10.00		10.00	-10.00	
Total Fundraiser	\$ 5,103.50	\$ 16,500.00	-\$ 11,396.50	\$ 11,396.50	30.93%
Funds from closed chapters	557.60		557.60	-557.60	
General donations	1,024.84	2,500.00	-1,475.16	1,475.16	40.99%
Gold Star Mother Mailing- Restricted Funds	1,000.00		1,000.00	-1,000.00	
Google Donations		1,000.00	-1,000.00	1,000.00	0.00%
Membership		45,000.00	-45,000.00	45,000.00	0.00%
Chapter Membership Dues	12,210.00		12,210.00	-12,210.00	
Charter Fee	10.00		10.00	-10.00	
Department membership dues direct to NEB	770.00		770.00	-770.00	
	9,205.00		9,205.00	-9,205.00	
Total Membership	\$ 22,195.00	\$ 45,000.00	-\$ 22,805.00	\$ 22,805.00	49.32%
Royalties		125.00	-125.00	125.00	0.00%
Shipping Income	556.00	1,000.00	-444.00	444.00	55.60%
Uncategorized Income	12,381.95		12,381.95	-12,381.95	
Total Income	\$ 50,598.57	\$ 106,125.00	-\$ 55,526.43	\$ 55,526.43	47.68%
Gross Profit	\$ 50,598.57	\$ 106,125.00	-\$ 55,526.43	\$ 55,526.43	47.68%
Expenses					
Bank Charges	19.50	200.00	-180.50	180.50	9.75%
Checks		100.00	-100.00	100.00	0.00%
On Line Business Suite	75.00	400.00	-325.00	325.00	18.75%
Total Bank Charges	\$ 94.50	\$ 700.00	-\$ 605.50	\$ 605.50	13.50%
Chaplin's Emergency Fund - Restricted Funds		8,000.00	-8,000.00	8,000.00	0.00%
Conference Call	468.00	500.00	-32.00	32.00	93.60%
Conventions			0.00	0.00	
2012 Convention Expenses	315.50		315.50	-315.50	
2013 Conventon		20,000.00	-20,000.00	20,000.00	0.00%
Hotel Charges	2,000.00		2,000.00	-2,000.00	
Total 2013 Conventon	\$ 2,000.00	\$ 20,000.00	-\$ 18,000.00	\$ 18,000.00	10.00%
Total Conventions	\$ 2,315.50	\$ 20,000.00	-\$ 17,684.50	\$ 17,684.50	11.58%
First American Payment Systems	676.92	1,800.00	-1,123.08	1,123.08	37.61%
Fundraising			0.00	0.00	
On Line Store		12,000.00	-12,000.00	12,000.00	0.00%
Patches	126.24		126.24	-126.24	
Refunds	24.00		24.00	-24.00	
Shipping	56.10		56.10	-56.10	
Tote Bags	775.00		775.00	-775.00	
Total On Line Store	\$ 981.34	\$ 12,000.00	-\$ 11,018.66	\$ 11,018.66	8.18%
Total Fundraising	\$ 981.34	\$ 12,000.00	-\$ 11,018.66	\$ 11,018.66	8.18%
Insurance		4,000.00	-4,000.00	4,000.00	0.00%
Legal & Professional Fees			0.00	0.00	
CPA		11,000.00	-11,000.00	11,000.00	0.00%
Legal Fees	5,596.26	8,000.00	-2,403.74	2,403.74	69.95%
Parlamentarian		4,000.00	-4,000.00	4,000.00	0.00%
Total Legal & Professional Fees	\$ 5,596.26	\$ 23,000.00	-\$ 17,403.74	\$ 17,403.74	24.33%
Management Expenses			0.00	0.00	
National Treasurer		1,500.00	-1,500.00	1,500.00	0.00%
General Office Expenses	262.23		262.23	-262.23	
Postage	76.95		76.95	-76.95	
Total National Treasurer	\$ 339.18	\$ 1,500.00	-\$ 1,160.82	\$ 1,160.82	22.61%

Total Management Expenses	\$ 339.18	\$ 1,500.00	-\$ 1,160.82	\$ 1,160.82	22.61%
Merchant card processing	1,069.61	3,000.00	-1,930.39	1,930.39	35.65%
Misc Expense	312.27		312.27	-312.27	
Office Expenses			0.00	0.00	
Program			0.00	0.00	
General Office Supplies		500.00	-500.00	500.00	0.00%
Membership Cards		250.00	-250.00	250.00	0.00%
PO Box	266.13	100.00	166.13	-166.13	266.13%
Total Program	\$ 266.13	\$ 850.00	-\$ 583.87	\$ 583.87	31.31%
Total Office Expenses	\$ 266.13	\$ 850.00	-\$ 583.87	\$ 583.87	31.31%
Past National President Pin		200.00	-200.00	200.00	0.00%
Program Expenses			0.00	0.00	
Contingency Fund		10,000.00	-10,000.00	10,000.00	0.00%
Flowers & Wreaths	450.00	1,200.00	-750.00	750.00	37.50%
National Appointed Offices			0.00	0.00	
By-Law Committee Chair		100.00	-100.00	100.00	0.00%
National Chaplain		2,000.00	-2,000.00	2,000.00	0.00%
National Convention Chair		200.00	-200.00	200.00	0.00%
National Finance Committe Chair		150.00	-150.00	150.00	0.00%
National Historian		1,600.00	-1,600.00	1,600.00	0.00%
Travel	538.20		538.20	-538.20	
Total National Historian	\$ 538.20	\$ 1,600.00	-\$ 1,061.80	\$ 1,061.80	33.64%
National Patriotic Instructor		1,600.00	-1,600.00	1,600.00	0.00%
Travel	1,154.33		1,154.33	-1,154.33	
Total National Patriotic Instructor	\$ 1,154.33	\$ 1,600.00	-\$ 445.67	\$ 445.67	72.15%
National Sew Much Comfort Rep		100.00	-100.00	100.00	0.00%
National VAVS Rep		1,600.00	-1,600.00	1,600.00	0.00%
National WASH DC Liaison		250.00	-250.00	250.00	0.00%
National Wounded Warrior Rep		500.00	-500.00	500.00	0.00%
General Office Supplies	34.02		34.02	-34.02	
Total National Wounded Warrior Rep	\$ 34.02	\$ 500.00	-\$ 465.98	\$ 465.98	6.80%
Total National Appointed Offices	\$ 1,726.55	\$ 8,100.00	-\$ 6,373.45	\$ 6,373.45	21.32%
National Financial Secretary		500.00	-500.00	500.00	0.00%
Postage	886.23		886.23	-886.23	
Total National Financial Secretary	\$ 886.23	\$ 500.00	\$ 386.23	-\$ 386.23	177.25%
National First VP		500.00	-500.00	500.00	0.00%
Postage	114.02		114.02	-114.02	
Total National First VP	\$ 114.02	\$ 500.00	-\$ 385.98	\$ 385.98	22.80%
National Fourth VP		500.00	-500.00	500.00	0.00%
National President		9,000.00	-9,000.00	9,000.00	0.00%
General Office Supplies	211.85		211.85	-211.85	
Travel	5,242.41		5,242.41	-5,242.41	
Total National President	\$ 5,454.26	\$ 9,000.00	-\$ 3,545.74	\$ 3,545.74	60.60%
National Recording secretary		500.00	-500.00	500.00	0.00%
National Second VP		500.00	-500.00	500.00	0.00%
National Third VP		800.00	-800.00	800.00	0.00%
General Office Supplies	86.19		86.19	-86.19	
Total National Third VP	\$ 86.19	\$ 800.00	-\$ 713.81	\$ 713.81	10.77%
Total Program Expenses	\$ 8,717.25	\$ 31,600.00	-\$ 22,882.75	\$ 22,882.75	27.59%
Quick Books on line	232.80	400.00	-167.20	167.20	58.20%
Shipping Expenses		1,000.00	-1,000.00	1,000.00	0.00%
Stationery & Printing		500.00	-500.00	500.00	0.00%

Travel			0.00	0.00	
Executive Board Meeting		5,000.00	-5,000.00	5,000.00	0.00%
National Convention	1,484.60	10,000.00	-8,515.40	8,515.40	14.85%
Total Travel	\$ 1,484.60	\$ 15,000.00	-\$ 13,515.40	\$ 13,515.40	9.90%
Veterans Day Committee Dues	125.00	125.00	0.00	0.00	100.00%
Website and Database	11,030.33	10,000.00	1,030.33	-1,030.33	110.30%
Yearbooks			0.00	0.00	
National Yearbook Editor		150.00	-150.00	150.00	0.00%
Printing	1,735.50	5,200.00	-3,464.50	3,464.50	33.38%
Total Yearbooks	\$ 1,735.50	\$ 5,350.00	-\$ 3,614.50	\$ 3,614.50	32.44%
Total Expenses	\$ 35,445.19	\$ 139,525.00	-\$ 104,079.81	\$ 104,079.81	25.40%
Net Operating Income	\$ 15,153.38	-\$ 33,400.00	\$ 48,553.38	-\$ 48,553.38	-45.37%
Other Income					
Reimbursed Expenses	115.84		115.84	-115.84	
Total Other Income	\$ 115.84	\$ 0.00	\$ 115.84	-\$ 115.84	
Net Other Income	\$ 115.84	\$ 0.00	\$ 115.84	-\$ 115.84	
Net Income	\$ 15,269.22	-\$ 33,400.00	\$ 48,669.22	-\$ 48,669.22	-45.72%

Wednesday, Jan 30, 2013 07:32:00 AM PST GMT-8 - Cash Basis