

**Blue Star Mothers of America, Inc.**  
**Budget vs. Actuals: FY2012-13 - FY13 P&L**  
September - November, 2012

	Total			% of Budget
	Actual	Budget	over Budget	
<b>Income</b>				
CFC Donations	593.81	498.00	95.81	119.24%
Chaplains Emergency Fund - Restricted Funds	1,150.00	1,998.00	-848.00	57.56%
Convention			0.00	
2013 Convention		4,500.00	-4,500.00	0.00%
Donations/Sponsorships		2,025.00	-2,025.00	0.00%
Silent Auction		900.00	-900.00	0.00%
Vendor Registrations		75.00	-75.00	0.00%
Total 2013 Convention	<b>\$ 0.00</b>	<b>\$ 7,500.00</b>	<b>-\$ 7,500.00</b>	<b>0.00%</b>
Total Convention	<b>\$ 0.00</b>	<b>\$ 7,500.00</b>	<b>-\$ 7,500.00</b>	<b>0.00%</b>
Fundraiser			0.00	
Online Store		3,873.00	-3,873.00	0.00%
BSM Flags	75.00		75.00	
BSM Patches			0.00	
2012 Convention Patch	80.00		80.00	
Associate Patch	16.00		16.00	
BSM Patch 12 inch	90.00		90.00	
BSM Patch 2 1/2 inch	116.00		116.00	
BSM Patch 6 inch	20.00		20.00	
Total BSM Patches	<b>\$ 322.00</b>	<b>\$ 0.00</b>	<b>\$ 322.00</b>	
BSM Pins			0.00	
2012 Convention Pin	272.50		272.50	
Blue Star Dad Pin	130.00		130.00	
BSM Associate Pin	180.00		180.00	
GBTWS Pin	30.00		30.00	
Large BSM Pin	590.00		590.00	
Past Chapter President Pin	100.00		100.00	
Small BSM Pin	220.00		220.00	
Total BSM Pins	<b>\$ 1,522.50</b>	<b>\$ 0.00</b>	<b>\$ 1,522.50</b>	
BSM Tee Shirts			0.00	
BSM Tee Shirt 3XLarge	10.00		10.00	
BSM Tee Shirt Large	100.00		100.00	
BSM Tee Shirt Medium	60.00		60.00	
BSM Tee Shirt Small	30.00		30.00	
BSM Tee Shirt XLarge	80.00		80.00	
Total BSM Tee Shirts	<b>\$ 280.00</b>	<b>\$ 0.00</b>	<b>\$ 280.00</b>	
Coins	450.00		450.00	
Hats	768.00		768.00	
Tote Bags	276.00		276.00	
Yearbooks			0.00	
2012 yearbook ads	300.00		300.00	
2013 Yearbooks		249.00	-249.00	0.00%
Total Yearbooks	<b>\$ 300.00</b>	<b>\$ 249.00</b>	<b>\$ 51.00</b>	<b>120.48%</b>
Total Online Store	<b>\$ 3,993.50</b>	<b>\$ 4,122.00</b>	<b>-\$ 128.50</b>	<b>96.88%</b>

Online Store - convention bags	10.00		10.00	
<b>Total Fundraiser</b>	<b>\$ 4,003.50</b>	<b>\$ 4,122.00</b>	<b>-\$ 118.50</b>	<b>97.13%</b>
Funds from closed chapters	557.60		557.60	
General donations	989.96	624.00	365.96	158.65%
Gold Star Mother Mailing	1,000.00		1,000.00	
Google Donations		249.00	-249.00	0.00%
Membership		11,250.00	-11,250.00	0.00%
Chapter Membership Dues	11,390.00		11,390.00	
Charter Fee	10.00		10.00	
Department membership dues direct to NEB	700.00		700.00	
	8,285.00		8,285.00	
<b>Total Membership</b>	<b>\$ 20,385.00</b>	<b>\$ 11,250.00</b>	<b>\$ 9,135.00</b>	<b>181.20%</b>
Royalties		30.00	-30.00	0.00%
Shipping Income	413.75	249.00	164.75	166.16%
Uncategorized Income	20.00		20.00	
<b>Total Income</b>	<b>\$ 29,113.62</b>	<b>\$ 26,520.00</b>	<b>\$ 2,593.62</b>	<b>109.78%</b>
<b>Gross Profit</b>	<b>\$ 29,113.62</b>	<b>\$ 26,520.00</b>	<b>\$ 2,593.62</b>	<b>109.78%</b>
<b>Expenses</b>				
Bank Charges	12.00	48.00	-36.00	25.00%
Checks		24.00	-24.00	0.00%
On Line Business Suite	45.00	99.00	-54.00	45.45%
<b>Total Bank Charges</b>	<b>\$ 57.00</b>	<b>\$ 171.00</b>	<b>-\$ 114.00</b>	<b>33.33%</b>
Chaplin's Emergency Fund - Restricted Funds		1,998.00	-1,998.00	0.00%
Conference Call	468.00	123.00	345.00	380.49%
Conventions			0.00	
2012 Convention Expenses	357.50		357.50	
2013 Conventon		4,998.00	-4,998.00	0.00%
<b>Total Conventions</b>	<b>\$ 357.50</b>	<b>\$ 4,998.00</b>	<b>-\$ 4,640.50</b>	<b>7.15%</b>
First American Payment Systems	592.39	450.00	142.39	131.64%
Fundraising			0.00	
On Line Store		3,000.00	-3,000.00	0.00%
Patches	126.24		126.24	
Tote Bags	775.00		775.00	
<b>Total On Line Store</b>	<b>\$ 901.24</b>	<b>\$ 3,000.00</b>	<b>-\$ 2,098.76</b>	<b>30.04%</b>
<b>Total Fundraising</b>	<b>\$ 901.24</b>	<b>\$ 3,000.00</b>	<b>-\$ 2,098.76</b>	<b>30.04%</b>
Insurance		999.00	-999.00	0.00%
Legal & Professional Fees			0.00	
CPA		2,748.00	-2,748.00	0.00%
Legal Fees	11,357.88	1,998.00	9,359.88	568.46%
Parlamentarian		999.00	-999.00	0.00%
<b>Total Legal &amp; Professional Fees</b>	<b>\$ 11,357.88</b>	<b>\$ 5,745.00</b>	<b>\$ 5,612.88</b>	<b>197.70%</b>
Management Expenses			0.00	
National Treasurer		375.00	-375.00	0.00%
General Office Expenses	262.23		262.23	
Postage	5.15		5.15	
<b>Total National Treasurer</b>	<b>\$ 267.38</b>	<b>\$ 375.00</b>	<b>-\$ 107.62</b>	<b>71.30%</b>
<b>Total Management Expenses</b>	<b>\$ 267.38</b>	<b>\$ 375.00</b>	<b>-\$ 107.62</b>	<b>71.30%</b>
Merchant card processing		750.00	-750.00	0.00%
Misc Expense	1,036.60		1,036.60	
Office Expenses			0.00	
Program			0.00	
General Office Supplies		123.00	-123.00	0.00%

Membership Cards		60.00	-60.00	0.00%
PO Box		24.00	-24.00	0.00%
<b>Total Program</b>	<b>\$</b>	<b>0.00</b>	<b>\$ 207.00 -\$ 207.00</b>	<b>0.00%</b>
<b>Total Office Expenses</b>	<b>\$</b>	<b>0.00</b>	<b>\$ 207.00 -\$ 207.00</b>	<b>0.00%</b>
Past National President Pin		48.00	-48.00	0.00%
Program Expenses			0.00	
Contingency Fund		2,499.00	-2,499.00	0.00%
Flowers & Wreaths	450.00	300.00	150.00	150.00%
National Appointed Offices			0.00	
By-Law Committee Chair		24.00	-24.00	0.00%
National Chaplain		498.00	-498.00	0.00%
National Convention Chair		48.00	-48.00	0.00%
National Finance Committe Chair		36.00	-36.00	0.00%
National Historian		399.00	-399.00	0.00%
Travel	538.20		538.20	
<b>Total National Historian</b>	<b>\$</b>	<b>538.20</b>	<b>\$ 399.00 \$ 139.20</b>	<b>134.89%</b>
National Patriotic Instructor		399.00	-399.00	0.00%
Travel	1,154.33		1,154.33	
<b>Total National Patriotic Instructor</b>	<b>\$</b>	<b>1,154.33</b>	<b>\$ 399.00 \$ 755.33</b>	<b>289.31%</b>
National Sew Much Comfort Rep		24.00	-24.00	0.00%
National VAVS Rep		399.00	-399.00	0.00%
National WASH DC Liaison		60.00	-60.00	0.00%
National Wounded Warrior Rep		123.00	-123.00	0.00%
General Office Supplies	34.02		34.02	
<b>Total National Wounded Warrior Rep</b>	<b>\$</b>	<b>34.02</b>	<b>\$ 123.00 -\$ 88.98</b>	<b>27.66%</b>
<b>Total National Appointed Offices</b>	<b>\$</b>	<b>1,726.55</b>	<b>\$ 2,010.00 -\$ 283.45</b>	<b>85.90%</b>
National Financial Secretary		123.00	-123.00	0.00%
Postage	886.23		886.23	
<b>Total National Financial Secretary</b>	<b>\$</b>	<b>886.23</b>	<b>\$ 123.00 \$ 763.23</b>	<b>720.51%</b>
National First VP		123.00	-123.00	0.00%
Postage	125.37		125.37	
<b>Total National First VP</b>	<b>\$</b>	<b>125.37</b>	<b>\$ 123.00 \$ 2.37</b>	<b>101.93%</b>
National Fourth VP		123.00	-123.00	0.00%
National President		2,250.00	-2,250.00	0.00%
General Office Supplies	211.85		211.85	
Travel	4,515.99		4,515.99	
<b>Total National President</b>	<b>\$</b>	<b>4,727.84</b>	<b>\$ 2,250.00 \$ 2,477.84</b>	<b>210.13%</b>
National Recording secretary		123.00	-123.00	0.00%
National Second VP		123.00	-123.00	0.00%
National Third VP		198.00	-198.00	0.00%
General Office Supplies	86.19		86.19	
<b>Total National Third VP</b>	<b>\$</b>	<b>86.19</b>	<b>\$ 198.00 -\$ 111.81</b>	<b>43.53%</b>
<b>Total Program Expenses</b>	<b>\$</b>	<b>8,002.18</b>	<b>\$ 7,872.00 \$ 130.18</b>	<b>101.65%</b>
Quick Books on line	232.80	99.00	133.80	235.15%
Refunds	17.00		17.00	
Shipping Expenses		249.00	-249.00	0.00%
Stationery & Printing		123.00	-123.00	0.00%
Travel			0.00	
Executive Board Meeting		1,248.00	-1,248.00	0.00%
National Convention	1,484.60	2,499.00	-1,014.40	59.41%
<b>Total Travel</b>	<b>\$</b>	<b>1,484.60</b>	<b>\$ 3,747.00 -\$ 2,262.40</b>	<b>39.62%</b>
Veterans Day Committee Dues	125.00	30.00	95.00	416.67%

<b>Website and Database</b>	9,653.95	2,499.00	7,154.95	386.31%
<b>Yearbooks</b>			0.00	
<b>National Yearbook Editor</b>		36.00	-36.00	0.00%
<b>Printing</b>	1,735.50	1,299.00	436.50	133.60%
<b>Total Yearbooks</b>	<b>\$ 1,735.50</b>	<b>\$ 1,335.00</b>	<b>\$ 400.50</b>	<b>130.00%</b>
<b>Total Expenses</b>	<b>\$ 36,289.02</b>	<b>\$ 34,818.00</b>	<b>\$ 1,471.02</b>	<b>104.22%</b>
<b>Net Operating Income</b>	<b>-\$ 7,175.40</b>	<b>-\$ 8,298.00</b>	<b>\$ 1,122.60</b>	<b>86.47%</b>
<b>Other Income</b>				
<b>Reimbursed Expenses</b>	115.84		115.84	
<b>Total Other Income</b>	<b>\$ 115.84</b>	<b>\$ 0.00</b>	<b>\$ 115.84</b>	
<b>Net Other Income</b>	<b>\$ 115.84</b>	<b>\$ 0.00</b>	<b>\$ 115.84</b>	
<b>Net Income</b>	<b>-\$ 7,059.56</b>	<b>-\$ 8,298.00</b>	<b>\$ 1,238.44</b>	<b>85.08%</b>

Tuesday, Jan 08, 2013 07:34:15 PM PST GMT-8 - Cash Basis