

Blue Star Mothers of America, Inc.
Budget vs. Actuals: FY2012-13 - FY13 P&L
September 2012 - August 2013

	Total			% of Budget
	Actual	Budget	over Budget	
Income				
CFC Donations	182.96	2,000.00	-1,817.04	9.15%
Chaplains Emergency Fund - Restricted Funds	75.00	8,000.00	-7,925.00	0.94%
Convention			0.00	
2013 Convention		18,000.00	-18,000.00	0.00%
Donations/Sponsorships		8,100.00	-8,100.00	0.00%
Silent Auction		3,600.00	-3,600.00	0.00%
Vendor Registrations		300.00	-300.00	0.00%
Total 2013 Convention	\$ 0.00	\$ 30,000.00	-\$ 30,000.00	0.00%
Total Convention	\$ 0.00	\$ 30,000.00	-\$ 30,000.00	0.00%
Fundraiser			0.00	
Online Store		15,500.00	-15,500.00	0.00%
BSM Patches			0.00	
Associate Patch	4.00		4.00	
BSM Patch 2 1/2 inch	4.00		4.00	
Total BSM Patches	\$ 8.00	\$ 0.00	\$ 8.00	
BSM Pins			0.00	
2012 Convention Pin	12.50		12.50	
Blue Star Dad Pin	60.00		60.00	
BSM Associate Pin	90.00		90.00	
Large BSM Pin	180.00		180.00	
Past Chapter President Pin	40.00		40.00	
Small BSM Pin	10.00		10.00	
Total BSM Pins	\$ 392.50	\$ 0.00	\$ 392.50	
BSM Tee Shirts			0.00	
BSM Tee Shirt 3XLarge	10.00		10.00	
BSM Tee Shirt Large	70.00		70.00	
BSM Tee Shirt Medium	40.00		40.00	
BSM Tee Shirt Small	30.00		30.00	
BSM Tee Shirt XLarge	20.00		20.00	
Total BSM Tee Shirts	\$ 170.00	\$ 0.00	\$ 170.00	
Coins	115.00		115.00	
Hats	72.00		72.00	
Tote Bags	84.00		84.00	
Yearbooks			0.00	
2012 yearbook ads	300.00		300.00	
2013 Yearbooks		1,000.00	-1,000.00	0.00%
Total Yearbooks	\$ 300.00	\$ 1,000.00	-\$ 700.00	30.00%
Total Online Store	\$ 1,141.50	\$ 16,500.00	-\$ 15,358.50	6.92%
Total Fundraiser	\$ 1,141.50	\$ 16,500.00	-\$ 15,358.50	6.92%
Funds from closed chapters	549.86		549.86	
General donations	168.90	2,500.00	-2,331.10	6.76%
Google Donations		1,000.00	-1,000.00	0.00%
Membership		45,000.00	-45,000.00	0.00%

Chapter Membership Dues	12,025.50		12,025.50	
dues direct to NEB	4,660.00		4,660.00	
Total Membership	\$ 16,685.50	\$ 45,000.00	-\$ 28,314.50	37.08%
Royalties		125.00	-125.00	0.00%
Shipping Income	107.25	1,000.00	-892.75	10.73%
Uncategorized Income	3,280.00		3,280.00	
Total Income	\$ 22,190.97	\$ 106,125.00	-\$ 83,934.03	20.91%
Gross Profit	\$ 22,190.97	\$ 106,125.00	-\$ 83,934.03	20.91%
Expenses				
Bank Charges		200.00	-200.00	0.00%
Checks		100.00	-100.00	0.00%
On Line Business Suite	30.00	400.00	-370.00	7.50%
Total Bank Charges	\$ 30.00	\$ 700.00	-\$ 670.00	4.29%
Chaplin's Emergency Fund - Restricted Funds		8,000.00	-8,000.00	0.00%
Conference Call	468.00	500.00	-32.00	93.60%
Conventions			0.00	
2013 Conventon		20,000.00	-20,000.00	0.00%
Total Conventions	\$ 0.00	\$ 20,000.00	-\$ 20,000.00	0.00%
First American Payment Systems	359.48	1,800.00	-1,440.52	19.97%
Fundraising			0.00	
On Line Store		12,000.00	-12,000.00	0.00%
Tote Bags	775.00		775.00	
Total On Line Store	\$ 775.00	\$ 12,000.00	-\$ 11,225.00	6.46%
Total Fundraising	\$ 775.00	\$ 12,000.00	-\$ 11,225.00	6.46%
Insurance		4,000.00	-4,000.00	0.00%
Legal & Professional Fees			0.00	
CPA		11,000.00	-11,000.00	0.00%
Legal Fees	11,357.88	8,000.00	3,357.88	141.97%
Parlamentarian		4,000.00	-4,000.00	0.00%
Total Legal & Professional Fees	\$ 11,357.88	\$ 23,000.00	-\$ 11,642.12	49.38%
Management Expenses			0.00	
National Treasurer		1,500.00	-1,500.00	0.00%
General Office Expenses	120.83		120.83	
Postage	642.95		642.95	
Total National Treasurer	\$ 763.78	\$ 1,500.00	-\$ 736.22	50.92%
Total Management Expenses	\$ 763.78	\$ 1,500.00	-\$ 736.22	50.92%
Merchant card processing		3,000.00	-3,000.00	0.00%
Misc Expense	935.21		935.21	
Office Expenses			0.00	
Program			0.00	
General Office Supplies		500.00	-500.00	0.00%
Membership Cards		250.00	-250.00	0.00%
PO Box		100.00	-100.00	0.00%
Total Program	\$ 0.00	\$ 850.00	-\$ 850.00	0.00%
Total Office Expenses	\$ 0.00	\$ 850.00	-\$ 850.00	0.00%
Past National President Pin		200.00	-200.00	0.00%
Program Expenses			0.00	
Contingency Fund		10,000.00	-10,000.00	0.00%
Flowers & Wreaths	450.00	1,200.00	-750.00	37.50%
National Appointed Offices			0.00	
By-Law Committee Chair		100.00	-100.00	0.00%
National Chaplain		2,000.00	-2,000.00	0.00%

National Convention Chair	200.00	-200.00	0.00%
National Finance Committe Chair	150.00	-150.00	0.00%
National Historian	1,600.00	-1,600.00	0.00%
National Patriotic Instructor	1,600.00	-1,600.00	0.00%
National Sew Much Comfort Rep	100.00	-100.00	0.00%
National VAVS Rep	1,600.00	-1,600.00	0.00%
National WASH DC Liaison	250.00	-250.00	0.00%
National Wounded Warrior Rep	500.00	-500.00	0.00%
General Office Supplies	34.02	34.02	
Total National Wounded Warrior Rep	\$ 34.02	\$ 500.00 -\$ 465.98	6.80%
Total National Appointed Offices	\$ 34.02	\$ 8,100.00 -\$ 8,065.98	0.42%
National Financial Secretary	500.00	-500.00	0.00%
Postage	127.25	127.25	
Total National Financial Secretary	\$ 127.25	\$ 500.00 -\$ 372.75	25.45%
National First VP	500.00	-500.00	0.00%
Postage	69.02	69.02	
Total National First VP	\$ 69.02	\$ 500.00 -\$ 430.98	13.80%
National Fourth VP	500.00	-500.00	0.00%
National President	9,000.00	-9,000.00	0.00%
Travel	3,286.86	3,286.86	
Total National President	\$ 3,286.86	\$ 9,000.00 -\$ 5,713.14	36.52%
National Recording secretary	500.00	-500.00	0.00%
National Second VP	500.00	-500.00	0.00%
National Third VP	800.00	-800.00	0.00%
Total Program Expenses	\$ 3,967.15	\$ 31,600.00 -\$ 27,632.85	12.55%
Quick Books on line	400.00	-400.00	0.00%
Shipping Expenses	1,000.00	-1,000.00	0.00%
Stationery & Printing	500.00	-500.00	0.00%
Travel		0.00	
Executive Board Meeting	5,000.00	-5,000.00	0.00%
National Convention	675.80	10,000.00	-9,324.20
Total Travel	\$ 675.80	\$ 15,000.00 -\$ 14,324.20	4.51%
Veterans Day Committee Dues	125.00	125.00	100.00%
Website and Database	2,047.47	10,000.00	-7,952.53
Yearbooks		0.00	
National Yearbook Editor	150.00	-150.00	0.00%
Printing	5,200.00	-5,200.00	0.00%
Total Yearbooks	\$ 0.00	\$ 5,350.00 -\$ 5,350.00	0.00%
Total Expenses	\$ 21,504.77	\$ 139,525.00 -\$ 118,020.23	15.41%
Net Operating Income	\$ 686.20	-\$ 33,400.00 \$ 34,086.20	-2.05%
Other Income			
Reimbursed Expenses	115.84	115.84	
Total Other Income	\$ 115.84	\$ 0.00 \$ 115.84	
Net Other Income	\$ 115.84	\$ 0.00 \$ 115.84	
Net Income	\$ 802.04	-\$ 33,400.00 \$ 34,202.04	-2.40%