

Blue Star Mothers of America, Inc.
Budget vs. Actuals: FY2012-13 - FY13 P&L
September 2012 - August 2013

	Total			% of Budget
	Actual	Budget	over Budget	
Income				
CFC Donations	1,491.84	2,000.00	-508.16	74.59%
Chaplains Emergency Fund - Restricted Funds	6,600.66	8,000.00	-1,399.34	82.51%
Convention			0.00	
2013 Convention		18,000.00	-18,000.00	0.00%
Donations/Sponsorships	500.00	8,100.00	-7,600.00	6.17%
Silent Auction		3,600.00	-3,600.00	0.00%
Vendor Registrations		300.00	-300.00	0.00%
Total 2013 Convention	\$500.00	\$30,000.00	-\$29,500.00	1.67%
Total Convention	\$500.00	\$30,000.00	-\$29,500.00	1.67%
Fundraiser			0.00	
Online Store		15,500.00	-15,500.00	0.00%
BSM Flags	150.00		150.00	
BSM Patches			0.00	
2012 Convention Patch	90.00		90.00	
Associate Patch	24.00		24.00	
BSM Patch 12 inch	120.00		120.00	
BSM Patch 2 1/2 inch	280.00		280.00	
BSM Patch 6 inch	50.00		50.00	
Total BSM Patches	\$564.00	\$0.00	\$564.00	
BSM Pins			0.00	
2012 Convention Pin	322.50		322.50	
Blue Star Dad Pin	230.00		230.00	
BSM Associate Pin	240.00		240.00	
GBTWS Pin	50.00		50.00	
Large BSM Pin	1,810.00		1,810.00	
Past Chapter President Pin	140.00		140.00	
Small BSM Pin	370.00		370.00	
Total BSM Pins	\$3,162.50	\$0.00	\$3,162.50	
BSM Tee Shirts			0.00	
BSM Tee Shirt 2XLarge	50.00		50.00	
BSM Tee Shirt 3XLarge	30.00		30.00	
BSM Tee Shirt Large	110.00		110.00	
BSM Tee Shirt Medium	70.00		70.00	
BSM Tee Shirt Small	40.00		40.00	
BSM Tee Shirt XLarge	130.00		130.00	
Total BSM Tee Shirts	\$430.00	\$0.00	\$430.00	
Coins	995.00		995.00	
Hats	1,008.00		1,008.00	
Tote Bags	456.00		456.00	
Yearbooks			0.00	
2012 Yearbooks	975.00		975.00	

2013 Yearbooks		1,000.00	-1,000.00	0.00%
Total Yearbooks	\$975.00	\$1,000.00	-\$25.00	97.50%
Total Online Store	\$7,740.50	\$16,500.00	-\$8,759.50	46.91%
Online Store - convention bags	10.00		10.00	
Total Fundraiser	\$7,750.50	\$16,500.00	-\$8,749.50	46.97%
Funds from closed chapters	789.17		789.17	
General donations	1,897.45	2,500.00	-602.55	75.90%
Gold Star Mother Mailing- Restricted Funds	1,000.00		1,000.00	
Google Donations		1,000.00	-1,000.00	0.00%
Membership		45,000.00	-45,000.00	0.00%
Chapter Membership Dues	16,432.50		16,432.50	
Charter Fee	40.00		40.00	
Department membership dues direct to NEB	1,230.00		1,230.00	
Total Membership	\$29,082.50	\$45,000.00	-\$15,917.50	64.63%
Royalties		125.00	-125.00	0.00%
Shipping Income	970.25	1,000.00	-29.75	97.03%
Uncategorized Income	4,859.64		4,859.64	
Yearbook Ads			0.00	
2012 yearbook ads	300.00		300.00	
Total Yearbook Ads	\$300.00	\$0.00	\$300.00	
Total Income	\$55,242.01	\$106,125.00	-\$50,882.99	52.05%
Gross Profit	\$55,242.01	\$106,125.00	-\$50,882.99	52.05%
Expenses				
Bank Charges	67.31	200.00	-132.69	33.66%
Checks	24.00	100.00	-76.00	24.00%
On Line Business Suite	60.00	400.00	-340.00	15.00%
Total Bank Charges	\$151.31	\$700.00	-\$548.69	21.62%
Chaplain's Emergency Fund - Restricted Funds	49.78	8,000.00	-7,950.22	0.62%
Conference Call	468.00	500.00	-32.00	93.60%
Conventions			0.00	
2012 Convention Expenses	229.50		229.50	
2013 Conventon		20,000.00	-20,000.00	0.00%
Hotel Charges	2,000.00		2,000.00	
Total 2013 Conventon	\$2,000.00	\$20,000.00	-\$18,000.00	10.00%
Total Conventions	\$2,229.50	\$20,000.00	-\$17,770.50	11.15%
First American Payment Systems	898.00	1,800.00	-902.00	49.89%
Fundraising			0.00	
On Line Store		12,000.00	-12,000.00	0.00%
BSM Pins	949.10		949.10	
coins	1,305.00		1,305.00	
Patches	126.24		126.24	
Refunds	24.00		24.00	
Shipping	522.49		522.49	
Tote Bags	775.00		775.00	
Total On Line Store	\$3,701.83	\$12,000.00	-\$8,298.17	30.85%
Total Fundraising	\$3,701.83	\$12,000.00	-\$8,298.17	30.85%
Insurance		4,000.00	-4,000.00	0.00%
Legal & Professional Fees	1,260.00		1,260.00	
CPA	9,300.00	11,000.00	-1,700.00	84.55%

Legal Fees	4,529.08	8,000.00	-3,470.92	56.61%
Parliamentarian		4,000.00	-4,000.00	0.00%
Total Legal & Professional Fees	\$15,089.08	\$23,000.00	-\$7,910.92	65.60%
Management Expenses			0.00	
National Treasurer		1,500.00	-1,500.00	0.00%
General Office Expenses	296.25		296.25	
Postage	208.28		208.28	
Total National Treasurer	\$504.53	\$1,500.00	-\$995.47	33.64%
Total Management Expenses	\$504.53	\$1,500.00	-\$995.47	33.64%
Merchant card processing	1,485.87	3,000.00	-1,514.13	49.53%
Misc Expense	1,282.90		1,282.90	
Office Expenses			0.00	
Program			0.00	
General Office Supplies		500.00	-500.00	0.00%
Membership Cards		250.00	-250.00	0.00%
PO Box	266.13	100.00	166.13	266.13%
Total Program	\$266.13	\$850.00	-\$583.87	31.31%
Total Office Expenses	\$266.13	\$850.00	-\$583.87	31.31%
Online Store Postage	127.25		127.25	
Past National President Pin		200.00	-200.00	0.00%
Program Expenses			0.00	
Contingency Fund		10,000.00	-10,000.00	0.00%
Flowers & Wreaths	1,512.85	1,200.00	312.85	126.07%
Gold Star Mother Mailing - Restricted	1,000.00		1,000.00	
National Appointed Offices			0.00	
By-Law Committee Chair		100.00	-100.00	0.00%
Postage	26.01		26.01	
Total By-Law Committee Chair	\$26.01	\$100.00	-\$73.99	26.01%
National Chaplain		2,000.00	-2,000.00	0.00%
Gold Star Mother Mailing	484.60		484.60	
Total National Chaplain	\$484.60	\$2,000.00	-\$1,515.40	24.23%
National Convention Chair		200.00	-200.00	0.00%
National Finance Committe Chair		150.00	-150.00	0.00%
National Historian		1,600.00	-1,600.00	0.00%
Travel	1,112.57		1,112.57	
Total National Historian	\$1,112.57	\$1,600.00	-\$487.43	69.54%
National Patriotic Instructor		1,600.00	-1,600.00	0.00%
Travel	925.76		925.76	
Total National Patriotic Instructor	\$925.76	\$1,600.00	-\$674.24	57.86%
National Sew Much Comfort Rep		100.00	-100.00	0.00%
National VAVS Rep		1,600.00	-1,600.00	0.00%
Travel	499.74		499.74	
Total National VAVS Rep	\$499.74	\$1,600.00	-\$1,100.26	31.23%
National WASH DC Liaison		250.00	-250.00	0.00%
National Wounded Warrior Rep		500.00	-500.00	0.00%
Total National Appointed Offices	\$3,048.68	\$8,100.00	-\$5,051.32	37.64%
National Financial Secretary		500.00	-500.00	0.00%
National First VP		500.00	-500.00	0.00%
Postage	213.39		213.39	
Total National First VP	\$213.39	\$500.00	-\$286.61	42.68%

National Fourth VP		500.00	-500.00	0.00%
Postage	23.54		23.54	
Total National Fourth VP	\$23.54	\$500.00	-\$476.46	4.71%
National President		9,000.00	-9,000.00	0.00%
General Office Supplies	211.85		211.85	
Postage	205.65		205.65	
Travel	6,328.83		6,328.83	
Total National President	\$6,746.33	\$9,000.00	-\$2,253.67	74.96%
National Recording secretary		500.00	-500.00	0.00%
National Second VP		500.00	-500.00	0.00%
National Third VP		800.00	-800.00	0.00%
General Office Supplies	86.19		86.19	
Total National Third VP	\$86.19	\$800.00	-\$713.81	10.77%
Total Program Expenses	\$12,630.98	\$31,600.00	-\$18,969.02	39.97%
Quick Books on line	232.80	400.00	-167.20	58.20%
Shipping Expenses	758.98	1,000.00	-241.02	75.90%
Stationery & Printing		500.00	-500.00	0.00%
Travel			0.00	
Executive Board Meeting	5,433.58	5,000.00	433.58	108.67%
National Convention	717.44	10,000.00	-9,282.56	7.17%
Total Travel	\$6,151.02	\$15,000.00	-\$8,848.98	41.01%
Veterans Day Committee Dues	125.00	125.00	0.00	100.00%
Website and Database	7,468.24	10,000.00	-2,531.76	74.68%
Yearbooks			0.00	
National Yearbook Editor		150.00	-150.00	0.00%
Printing	2,576.30	5,200.00	-2,623.70	49.54%
Total Yearbooks	\$2,576.30	\$5,350.00	-\$2,773.70	48.16%
Total Expenses	\$56,197.50	\$139,525.00	-\$83,327.50	40.28%
Net Operating Income	-\$955.49	-\$33,400.00	\$32,444.51	2.86%
Other Income				
Reimbursed Expenses	115.84		115.84	
Total Other Income	\$115.84	\$0.00	\$115.84	
Other Expenses				
Capital Budget Expense			0.00	
Website Development	5,625.00		5,625.00	
Total Capital Budget Expense	\$5,625.00	\$0.00	\$5,625.00	
Change in Net Asset	-25.00		-25.00	
Reconciliation Discrepancies	30.00		30.00	
Total Other Expenses	\$5,630.00	\$0.00	\$5,630.00	
Net Other Income	-\$5,514.16	\$0.00	-\$5,514.16	
Net Income	-\$6,469.65	-\$33,400.00	\$26,930.35	19.37%

Separate Report for this account