

Blue Star Mothers of America, Inc.
Budget vs. Actuals: FY 2011-2012 Budget - FY12 P&L
September 2011 - July 2012

	Total			% of
	Actual	Budget	over Budget	Budget
Income				
2012 Convention			0.00	
Box Lunch	50.00		50.00	
Convention Registration	16,910.00		16,910.00	
Guest Registration	1,010.00		1,010.00	
Riverboat Cruise	6,250.00		6,250.00	
Total 2012 Convention	\$ 24,220.00	\$ 0.00	\$ 24,220.00	
2012 yearbook ads	480.00		480.00	
Big Dipper Income	5.00		5.00	
CFC Donations	6,567.33	1,826.00	4,741.33	359.66%
Chaplains Emergency Fund - Restricted Funds	8,215.00	5,500.00	2,715.00	149.36%
Convention			0.00	
2011 Convention			0.00	
Convention Fees	-75.00		-75.00	
Donations/Sponsorships		0.00	0.00	
Fun Nite	-474.00		-474.00	
Silent Auction	90.00	0.00	90.00	
Vendor Registrations	25.00	0.00	25.00	
Total 2011 Convention	-\$ 434.00	\$ 0.00	-\$ 434.00	
2012 Convention		15,213.00	-15,213.00	0.00%
Donations/Sponsorships	1,810.16	8,701.00	-6,890.84	20.80%
Silent Auction		3,300.00	-3,300.00	0.00%
Vendor Registrations	425.00	275.00	150.00	154.55%
Total 2012 Convention	\$ 2,235.16	\$ 27,489.00	-\$ 25,253.84	8.13%
Total Convention	\$ 1,801.16	\$ 27,489.00	-\$ 25,687.84	6.55%
Fundraiser	116.00		116.00	
Online Store		18,326.00	-18,326.00	0.00%
2011 Yearbooks	575.00		575.00	
BSM Flags	375.00		375.00	
BSM Patches			0.00	
2012 Convention Patch	980.00		980.00	
Associate Patch	24.00		24.00	
BSM Patch 12 inch	159.00		159.00	
BSM Patch 2 1/2 inch	429.32		429.32	
BSM Patch 6 inch	140.00		140.00	
Total BSM Patches	\$ 1,732.32	\$ 0.00	\$ 1,732.32	
BSM Pins			0.00	
2012 Convention Pin	1,615.00		1,615.00	
Blue Star Dad Pin	600.00		600.00	
BSM Associate Pin	510.00		510.00	
GBTWS Pin	95.00		95.00	
Large BSM Pin	4,905.00		4,905.00	
Past Chapter President Pin	200.00		200.00	
Small BSM Pin	850.00		850.00	

Total BSM Pins	\$	8,775.00	\$	0.00	\$	8,775.00	
BSM Tee Shirts						0.00	
BSM Tee Shirt 2XLarge		130.00				130.00	
BSM Tee Shirt 3XLarge		80.00				80.00	
BSM Tee Shirt Large		260.00				260.00	
BSM Tee Shirt Medium		120.00				120.00	
BSM Tee Shirt Small		60.00				60.00	
BSM Tee Shirt XLarge		120.00				120.00	
Total BSM Tee Shirts	\$	770.00	\$	0.00	\$	770.00	
Candy Bars		260.00				260.00	
Coins		2,605.00				2,605.00	
Hats		2,594.00				2,594.00	
Tote Bags		756.00				756.00	
Yearbooks						0.00	
2010 yearbooks		15.00				15.00	
Total Yearbooks	\$	15.00	\$	0.00	\$	15.00	
Total Online Store	\$	18,457.32	\$	18,326.00	\$	131.32	100.72%
Online Store - convention bags		210.00				210.00	
Total Fundraiser	\$	18,783.32	\$	18,326.00	\$	457.32	102.50%
Funds from closed chapters		113.43				113.43	
General donations		3,475.88		8,250.00		-4,774.12	42.13%
Google Donations		275.00		7,326.00		-7,051.00	3.75%
Membership		100.00		55,000.00		-54,900.00	0.18%
Chapter Membership Dues		21,137.50				21,137.50	
Charter Fee		135.00		0.00		135.00	
Department membership dues direct to NEB		845.00				845.00	
		29,745.00				29,745.00	
Total Membership	\$	51,962.50	\$	55,000.00	-\$	3,037.50	94.48%
Royalties		50.73		451.00		-400.27	11.25%
Shipping Income		1,916.45		2,288.00		-371.55	83.76%
Yearbook Ads				913.00		-913.00	0.00%
Total Income	\$	117,865.80	\$	127,369.00	-\$	9,503.20	92.54%
Gross Profit	\$	117,865.80	\$	127,369.00	-\$	9,503.20	92.54%
Expenses							
2011 Convention Expences		2,028.92				2,028.92	
2012 Convention Expenses		28,629.22		27,500.00		1,129.22	104.11%
Bad Debts		0.00				0.00	
Bank Charges		68.00		176.00		-108.00	38.64%
Checks				88.00		-88.00	0.00%
On Line Business Suite		150.00				150.00	
Total Bank Charges	\$	218.00	\$	264.00	-\$	46.00	82.58%
Chaplin's Emergency Fund - Restricted Funds		8,089.54		5,500.00		2,589.54	147.08%
Conference Call		468.00		451.00		17.00	103.77%
Conventions						0.00	
2011 Convention Expenses		225.00		0.00		225.00	
Hotel Charges		-2,863.17				-2,863.17	
Shipping		28.71				28.71	
Total 2011 Convention Expenses	-\$	2,609.46	\$	0.00	-\$	2,609.46	
Total Conventions	-\$	2,609.46	\$	0.00	-\$	2,609.46	
DC REP		732.52				732.52	
First American Payment Systems		1,604.19		913.00		691.19	175.71%
Fundraising						0.00	

On Line Store	12.42	11,000.00	-10,987.58	0.11%
BSM Flags	1,064.00		1,064.00	
BSM Pins	5,278.76		5,278.76	
coins	3,215.00		3,215.00	
Hats	2,544.00		2,544.00	
Patches	849.56		849.56	
Shipping	1,266.39	0.00	1,266.39	
Total On Line Store	\$ 14,230.13	\$ 11,000.00	\$ 3,230.13	129.36%
Total Fundraising	\$ 14,230.13	\$ 11,000.00	\$ 3,230.13	129.36%
Insurance	185.00	913.00	-728.00	20.26%
Legal & Professional Fees	1,004.50		1,004.50	
CPA	12,985.00	9,163.00	3,822.00	141.71%
Legal Fees	5,000.00	7,326.00	-2,326.00	68.25%
Parlamentarian	2,027.50	2,750.00	-722.50	73.73%
Total Legal & Professional Fees	\$ 21,017.00	\$ 19,239.00	\$ 1,778.00	109.24%
Management Expenses			0.00	
National Treasurer		913.00	-913.00	0.00%
General Office Expenses	217.59		217.59	
Postage	523.10		523.10	
Travel	30.00		30.00	
Total National Treasurer	\$ 770.69	\$ 913.00	-\$ 142.31	84.41%
Total Management Expenses	\$ 770.69	\$ 913.00	-\$ 142.31	84.41%
Membership Cards	176.25		176.25	
Merchant card processing	1,652.17	2,750.00	-1,097.83	60.08%
Misc Expense	0.00		0.00	
Office Expenses			0.00	
Program			0.00	
General Office Supplies		451.00	-451.00	0.00%
Membership Cards		275.00	-275.00	0.00%
PO Box		88.00	-88.00	0.00%
Total Program	\$ 0.00	\$ 814.00	-\$ 814.00	0.00%
Total Office Expenses	\$ 0.00	\$ 814.00	-\$ 814.00	0.00%
Online Store Postage	466.83		466.83	
Past National President Pin	195.00	176.00	19.00	110.80%
Program Expenses			0.00	
Contingency Fund		9,229.00	-9,229.00	0.00%
Flowers & Wreaths	1,212.85	913.00	299.85	132.84%
National 4th VP			0.00	
Postage	339.25		339.25	
Total National 4th VP	\$ 339.25	\$ 0.00	\$ 339.25	
National Appointed Offices			0.00	
By-Law Committee Chair		88.00	-88.00	0.00%
National Chaplain		1,826.00	-1,826.00	0.00%
General Office Supplies	1,828.08		1,828.08	
Travel	25.00		25.00	
Total National Chaplain	\$ 1,853.08	\$ 1,826.00	\$ 27.08	101.48%
National Convention Chair		176.00	-176.00	0.00%
General Office Supplies	10.40		10.40	
Postage	86.59		86.59	
Travel	37.80		37.80	
Total National Convention Chair	\$ 134.79	\$ 176.00	-\$ 41.21	76.59%
National Finance Committe Chair		132.00	-132.00	0.00%

National Historian		1,463.00	-1,463.00	0.00%
Travel	675.13		675.13	
Total National Historian	\$ 675.13	\$ 1,463.00	-\$ 787.87	46.15%
National Patriotic Instructor		1,463.00	-1,463.00	0.00%
Travel	1,963.50		1,963.50	
Total National Patriotic Instructor	\$ 1,963.50	\$ 1,463.00	\$ 500.50	134.21%
National Sew Much Comfort Rep		88.00	-88.00	0.00%
National VAVS Rep		1,463.00	-1,463.00	0.00%
ACVS Annual Meeting	1,313.69		1,313.69	
Postage	24.20		24.20	
Travel	802.37		802.37	
Total National VAVS Rep	\$ 2,140.26	\$ 1,463.00	\$ 677.26	146.29%
National WASH DC Liaison		726.00	-726.00	0.00%
National Wounded Warrior Rep		451.00	-451.00	0.00%
Total National Appointed Offices	\$ 6,766.76	\$ 7,876.00	-\$ 1,109.24	85.92%
National Financial Secretary		451.00	-451.00	0.00%
General Office Expenses	74.61		74.61	
Postage	16.20		16.20	
Travel	-318.35		-318.35	
Total National Financial Secretary	-\$ 227.54	\$ 451.00	-\$ 678.54	-50.45%
National First VP		2,750.00	-2,750.00	0.00%
General Office Expenses	20.20		20.20	
Postage	314.72		314.72	
Total National First VP	\$ 334.92	\$ 2,750.00	-\$ 2,415.08	12.18%
National President		9,163.00	-9,163.00	0.00%
General Office Supplies	192.19		192.19	
Postage	367.27		367.27	
Travel	3,690.87		3,690.87	
Total National President	\$ 4,250.33	\$ 9,163.00	-\$ 4,912.67	46.39%
National Recording secretary		451.00	-451.00	0.00%
General Office Supplies	129.99		129.99	
Total National Recording secretary	\$ 129.99	\$ 451.00	-\$ 321.01	28.82%
National Second VP		451.00	-451.00	0.00%
Newsletter	117.54		117.54	
Total National Second VP	\$ 117.54	\$ 451.00	-\$ 333.46	26.06%
National Third VP		726.00	-726.00	0.00%
Travel	119.00		119.00	
Total National Third VP	\$ 119.00	\$ 726.00	-\$ 607.00	16.39%
Total Program Expenses	\$ 13,043.10	\$ 32,010.00	-\$ 18,966.90	40.75%
Quick Books on line	232.80	363.00	-130.20	64.13%
Refunds	310.00		310.00	
Shipping Expenses		913.00	-913.00	0.00%
Stationery & Printing	335.96		335.96	
Travel			0.00	
Executive Board Meeting	2,925.20	2,750.00	175.20	106.37%
National Convention		7,326.00	-7,326.00	0.00%
Other		176.00	-176.00	0.00%
Total Travel	\$ 2,925.20	\$ 10,252.00	-\$ 7,326.80	28.53%
Tunnel to Tower NY Run	847.68		847.68	
Veterans Day Committee Dues	125.00	110.00	15.00	113.64%
VOIDED CHECK	0.00		0.00	
Website and Database	9,819.62	8,250.00	1,569.62	119.03%

Yearbooks	400.00	0.00	400.00	
National Yearbook Editor		132.00	-132.00	0.00%
General Office Supplies		4,763.00	-4,763.00	0.00%
Postage		0.00	0.00	
Total National Yearbook Editor	\$ 0.00	\$ 4,895.00	-\$ 4,895.00	0.00%
Printing	1,540.00		1,540.00	
Total Yearbooks	\$ 1,940.00	\$ 4,895.00	-\$ 2,955.00	39.63%
Total Expenses	\$ 107,433.36	\$ 127,226.00	-\$ 19,792.64	84.44%
Net Operating Income	\$ 10,432.44	\$ 143.00	\$ 10,289.44	7295.41%
Net Income	\$ 10,432.44	\$ 143.00	\$ 10,289.44	7295.41%

Wednesday, Aug 15, 2012 07:39:58 PM GMT-4 - Cash Basis